



How America Listens to Radio

2008 Edition

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### Introduction

### An Inside Look Into Listeners' Minds, Lifestyles And Wallets

Welcome to the *Radio Today 2008 Edition*—an in-depth look at radio listening nationally and by individual formats. *Radio Today* combines Scarborough consumer data with Arbitron audience data to develop a comprehensive profile of radio listening across America. With information on the purchasing plans, Internet behavior, political orientation and more for 16 specific formats, the study provides valuable insight on the evolving relationship between radio and its diverse listener base.

Radio Today 2008 also offers summary reports on six additional Noteworthy Formats: Album Oriented Rock (AOR), Adult Hits, Classical, Active Rock, New AC/Smooth Jazz and Spanish Contemporary radio. Although their reports are abridged, these Noteworthy Formats are included owing to their legacy or regional market strengths, or both.

The big picture for radio overall is its remarkable, enduring reach. Far more than 90% of all consumers 12+ years old listen to the radio each week—a higher penetration than television, magazines, newspapers or the Internet. Radio reaches people everywhere they are: at home, at work, in the car and elsewhere. Regardless of age, time of day or geography, radio is America's true media companion.

You'll find detailed facts and figures on audience listening to radio stations in the United States over the past year, and, in some cases, over several years. You'll see the share of the national audience for numerous formats overall and by region, as well as easy-to-read graphs highlighting general demographics, ethnicity, household income, education level, time spent listening (TSL), the year's biggest hits for many formats and summary analyses.

After reading *Radio Today 2008*, you'll see that radio remains a vibrant, relevant and powerful part of Americans' lives.

Questions and comments about *Radio Today 2008* can be directed to **ron.rodrigues@arbitron.com**. News media inquires should go to **jessica.benbow@arbitron.com**.

### What's New in This Edition

### **Listener Political Orientation Insights by Format**

formats are to always, sometimes or never vote in local, statewide and Presidential elections compared In this election year, broadcasters need to know as much about their listeners' political orientations as oossible. To that end, Radio Today 2008 includes indexes of how likely radio listeners for each of 16 to the national population. You'll also see indexes of listeners' political party leanings or affiliations.

## Analysis of Time Spent Online and Ways Online Services are Used

Web sites, listen to radio online, what they go to the Internet to find, buy and learn about. As radio stations Radio Today 2008 examines how much time listeners of 16 primary formats spend online, indexing them ov number of hours spent compared to the national population. Of particular note are new indexes of 17 continue to expand their Web presence with streaming, advertising, job boards, communities and other ways listeners of these formats use the Internet. You'll see how likely listeners are to visit radio station istener services, this information is bound to be invaluable to all broadcasters and marketers.

## Purchasing Intent for New Cars and Consumer Electronics

home, home ownership and employment status, Radio Today 2008 includes the latest indexes on listeners' In addition to presenting updated essential demographic information on marital status, children in the ikelihood to buy a new car at several price points ranging from \$15,000 to more than \$45,000.

that consumers of various formats are interested in purchasing within the next 12 months. You'll see details satellite radio subscriptions, video game systems and wireless/cell service for either themselves or another on likelihood of purchasing computers, digital cameras, DVD players, DVRs, HDTVs, MP3 players, PDAs, This report also expands into offering indexes on many of the most popular consumer electronic devices household member.

12+ (formerly 18+), formats ranked by age group, which states have the most stations in a particular format and lists of the most-played songs of 2007 for most current-based programming approaches, courtesy of In general, you'll find more detailed listener facts and figures, including gender balance among listeners

### **Top Format Winners**

**Country** advanced for the third straight year, rising from 12.6% of all listening in 2006 to 12.7%, and maintained a healthy lead over the next-strongest music format. The most widely programmed format, Country enjoys the largest listener share in every daypart, and was No. 1 in all the principal age cells between 18 and 54 years old (and it ranks No. 2 in the 55+ cells).

**News/Talk/Information**, after two consecutive years of 10.4% of the audience, climbed to 10.7% of the national radio audience—a six-year peak. N/T/I was No. 1 in five of the nation's top 25 markets in Spring 2007. Nationally, it is the No. 1 format among adults age 55-64 and 65+, and ranked No. 2 among those 35-44 and 45-54 years old.

**Urban AC** jumped from a 3.4% share of listening to 3.7% for its fifth consecutive increase, and improved its national rank from eighth to a tie for seventh. With more than 15 million listeners weekly, the format improved its ratings in six of the country's nine regions.

**Mexican Regional** also posted its fifth straight uptick, climbing from 3.1% to 3.4% of all radio listening, advancing from the 11th most-popular format to ninth, with 63 additional stations. Mexican Regional is the No. 2 format in the Pacific region and No. 3 in the West South Central and Mountain areas.

**Classic Hits** also notched its fifth consecutive ratings improvement. It achieved the largest ratings increase, skyrocketing from 2.1% to 2.8%. Classic Hits surpassed Oldies as the top format for older pop hits; its audience soared by more than 3 million listeners.

Five other formats also improved: Adult Contemporary, Pop Contemporary Hit Radio, All Sports, Adult Hits and Album Oriented Rock (AOR). Four formats held steady ratings between Spring 2006 and 2007 including Hot AC, Alternative, Active Rock and New AC/Smooth Jazz.

(continued on next page)

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### **Top Format Setbacks**

**Oldies** took the biggest hit of all formats in this study, as it declined for the third straight year, falling from 3.3% of all listening to 2.6%. Oldies has repositioned as Classic Hits stations in many markets and was represented by 30 fewer stations in *Radio Today 2008* than in the 2007 report.

**Urban Contemporary** fell for the fourth consecutive year, dipping from 4.1% of the national radio audience to 3.7%. Despite the erosion, Urban Contemporary still posted two of the No. 1 stations in the nation's top 25 markets in Spring 2007.

**Talk/Personality** ended three years of steady growth, slipping from 2.1% to 1.8% of radio listening, owing partly to nine fewer stations in the format since the last report.

**Spanish Contemporary**, which had reached a 1.9% plateau in Spring 2006, declined to a 1.5% share in Spring 2007, with 21 fewer stations in the format.

Four other formats also declined: Classic Rock, Rhythmic Contemporary Hit Radio, Contemporary Christian and Classical.

A complete ratings tally for all formats is on page 11.

(continued on next page)

## In-Car Listening Continued to Gain Share of Location Listening

all formats with nearly half of its listening taking place on the road. The only formats to not show an In 18 of the 22 formats in this study, in-car listening gained in the proportion of total tune-in. Rockdriven formats such as Active Rock, Album Oriented Rock (AOR) and Alternative led the pack, with each one showing at least a 2% increase for in-car's share of listening. Contemporary Christian led increase were Adult Hits, Classical, New AC/Smooth Jazz and Mexican Regional

### **Cume Ratings Increased Among Adults in Most Dayparts**

Spring 2007 saw a jump in nearly every daypart for the percentage of adults who listened to radio at down slightly. Among Men 55+, Cume ratings were up in every daypart and, in most cases, reached least once per week. Men 25-54 showed growth in all dayparts except mornings, which were flat or six-year highs. Reach among Women 45+ was better than it was in 2002 in most dayparts.

## Time Spent Listening Erosion Most Evident With Young Listeners

earlier, and 18-24s also declined. Fifteen of the 22 formats reported TSL erosion among 12- to 24-year-olds, led by Spanish Contemporary, which lost a full hour and Mexican Regional, which declined 45 minutes; the Teen boys and girls tuned in 30 and 45 minutes less per week, respectively, in Spring 2007 than a year others slipped 15-30 minutes per week. Four formats held steady and three gained a quarter-hour.

### Upper-Tier Income Group Grew For Most Formats

Eighteen of the 22 formats posted increases in the segment of their listeners who have a household income sharply since the last report and climbed from 16% in Spring 2002 to 26% in 2007—a 61% increase. AOR (HHI) of \$75,000 or more per year. The percentage of Country listeners with HHI at this level gained gained at a rate of 17% in one year, and Urban Contemporary saw a 21% rate spike since 2005. (continued on next page)

### Higher Education Progress Showed Improvement

Fourteen of the 22 formats showed increases from Spring 2006 to 2007 in the proportion of their listeners who have earned a college degree. The best-performing format was AOR, up 2.2%, followed by Spanish Contemporary and All Sports, which gained 1.9% and 1.8%, respectively.

# Hispanics Increased Share of Most Formats' Audience Composition ...

proportion of a format's listenership were Urban Contemporary, Oldies, Alternative and Active Rock. in audience composition than in Spring 2006. The only formats where Hispanics made up a smaller representation in 15 of the 20 non-Spanish-language formats in this report, averaging 1.1% more As their population continued to surge in the U.S., Hispanics increased the percentage of their

### ... Whereas African-Americans' Share Was More Mixed

Of the 20 English-language formats in this report, African-Americans increased their share of 10 formats significant proportion of Black listeners, Rhythmic CHR and Urban Contemporary gained, while Urban and decreased their share of nine others, with one remaining unchanged. Of four formats attracting a AC was essentially unchanged and New AC/Smooth Jazz had a smaller percentage.

# Mexican Regional Listeners Key Prospects For Consumer Electronics

According to Scarborough, listeners of Mexican Regional radio indexed well above the average population for intent to purchase a wide variety of consumer electronics, particularly those for entertainment, work or home use. They were more than twice as likely to buy a video game system in the coming year and substantially more probable to buy a computer, MP3 player or wireless/cell service for themselves. They also indexed high for digital cameras, HDTVs, PDAs and other devices.

### How to Read the Format Pages

The 22 formats are ranked in order of their 12+ Average Quarter-Hour Share of the national audience, starting with the most popular format. If two formats are tied, they are listed alphabetically

Although this study was released in 2008, it uses data gathered from the Spring 2007 survey period. Any reference to "this year" or "over the past five years," etc., uses 2007 as the base year. To avoid any misunderstanding of the audience composition of youth-oriented formats, the "Education" and "Household Income" statistics include only listeners 18 or older. In the information on home ownership, the term "other" refers to the percentage of that format's listeners who neither own nor rent, but live in someone else's residence.

'Audience Composition" breaks out a format's audience into the standard age cells; "Audience Ratings by Region" rates the performance of a format within that territory.

Listening data includes both commercial and noncommercial radio listening.

### **How We Gather the Data**

The information in this report is from more than 400,000 Arbitron listening diaries representing 100% of every county in the U.S., including those within and outside of Arbitron's regularly measured (syndicated) States as a single sampling unit. This method offers a more complete picture of a radio format's audience markets. Radio Today uses respondent-level data to compile the listening data, using the entire United profile than typical compilations that are simply averages of individual market reports.

Portable People Meter $^{TM}$  information is not included in this study because Arbitron's National Regional reports, you'll see PPM data integrated as markets deploy PPM $^{TM}$  service. Diary data was collected for Database, from which this data is derived, currently only includes Diary data. In future Radio Today the already current PPM Metros of Philadelphia and Houston-Galveston, and listener behavior from those markets is represented in this study.

### Glossary

### Average Quarter-Hour Persons (AQH Persons)

The average number of persons listening to a particular station or format for at least five minutes within a 15-minute period. This metric is relevant when describing the number of persons listening to a radio station "at a given time," or the number of persons that are likely to hear a particular commercial.

### Average Quarter-Hour Rating (AQH Rating or AQH PUR — persons using radio)

The Average Quarter-Hour Persons estimate is expressed as a percentage of the population being measured.

AQH Persons Population x 100 = AQH Rating (%)

### **Cume Persons**

The total number of different persons who tune in to a radio station or format for at least five minutes within a seven-day survey period. This statistic can be used to draw parallels between a radio station's audience and, for example, a newspaper's circulation figure.

### **Cume Rating or Cume PUR**

The Cume Persons audience expressed as a percentage of all persons estimated to be in the specified demographic group. Example:

250,000 Cume Persons 1,000,000 Population x 100 = Cume Rating of 25%

### **Format Share**

The percentage of those listening to radio in the Metro who are listening to a particular radio station format. This is relevant when comparing head-to-head radio competitors. Example:

```
6,400 AQH Persons
to a specific format

80,000 AQH Persons
to all formats

x 100 = Share of 8.0%
```

### Index

This metric is used by consumer marketers to gauge the likelihood of consumption among a particular demographic group, within an index of 100 considered average. For example, if a product has an index of 132, then consumers in that demographic are 32% more likely than average to consume that product.

### Time Spent Listening (TSL)

An estimate of the amount of time the average listener spent with a station (or total radio) during a particular daypart. This estimate, expressed in hours and minutes, is reported for the Metro only.

```
168 Quarter-Hours in a time period x 2,000 AQH
Persons = TSL of 8.4 hours
40,000 Cume Audience
```

### National Radio Format Shares and Station Counts

### **Radio Format Rankings and Station Counts**

Ranked by Mon-Sun 6AM-Mid, Persons 12+, AQH Share

	AQH			AQH	
Format	Share 12+	Stations	Format	Share 12+	Stations
Country	12.7	1,683	Soft Adult Contemporary	0.9	142
News/Talk/Information	10.7	1,553	Spanish Adult Hits	0.9	46
Adult Contemporary	7.2	798	Adult Standards	0.8	294
Pop Contemporary Hit Radio	5.6	381	Classic Country	0.8	299
Classic Rock	4.5	514	Rhythmic AC	0.7	26
Rhythmic Contemporary Hit Radio	4.0	156	Spanish Tropical	0.7	48
Urban Adult Contemporary	3.7	170	Contemporary Inspirational	0.6	99
Urban Contemporary	3.7	154	Modern Adult Contemporary	0.6	31
Mexican Regional	3.4	302	Educational	0.4	126
Hot Adult Contemporary	3.2	451	Jazz	0.4	75
Classic Hits	2.8	288	New Country	0.4	102
Oldies	2.6	750	Spanish News/Talk	0.4	63
All Sports	2.3	560	Latino Urban	0.3	12
Contemporary Christian	2.2	724	Rhythmic Oldies	0.3	18
Album Oriented Rock	2.1	174	Spanish Variety	0.3	146
Alternative	2.1	315	Easy Listening	0.2	46
Adult Hits	2.0	172	Ethnic	0.2	97
Classical	2.0	275	Southern Gospel	0.2	194
Active Rock	1.9	149	Spanish Religious	0.2	82
New AC/Smooth Jazz	1.8	72	'80s Hits	0.1	19
Talk/Personality	1.8	202	Nostalgia	0.1	63
Religious	1.5	993	Spanish Oldies	0.1	26
Spanish Contemporary	1.5	126	Tejano	0.1	21
All News	1.4	31	Urban Oldies	0.1	20
Variety	1.0	750	Children's Radio	0.0	29
Album Adult Alternative	0.9	154	Family Hits	0.0	26
Gospel	0.9	304	Other	0.0	78

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

### **Primary Formats**

Over the next 64 pages, you can read detailed and fascinating insights about the 16 radio formats that achieve a 2.0 share or better among 12+ listeners nationally. These formats are listed in rank-order according to Average Quarter-Hour Share, beginning with America's most-listened-to format, Country.

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### No. 1 Across The Board

Country was "America's music format," ranking No. 1 both in terms of number of stations (1,683) and in popularity, registering a 12.7% share of listening overall in Spring 2007. That marked three straight years of increases, and was slightly above Country's 12.6% mark of Spring 2006. Classic Country and New Country stations contributed 299 and 102 stations, respectively, for a total of 2,084 outlets.

Country was the No. 1 format among adults 18-24, 25-34, 35-44 and 45-54 years old. It ranked No. 2 among Adults 55-65 and 65+.

Country radio's focus on younger artists was reflected in growth of its 12- to 34-year-old listener composition, which gained from 28% to 31% between Spring 2002-2007. Though Country stations were thought to be chiefly focused on Women, the gender balance has shifted to Women only 1.3% between 2002-2007.







**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02 SP03 SP04 SP05 SP06 SP07 2.9% 13.0% 12.0% 12.5% 12.6% **12.7%**  Listeners 12+ Mon-Sun, 6AM-Mid

Men Women 46.3% 53.7%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun. 6AM-Mid

National AQH Composition for all formats	11.0%	15.1%	18.0%	19.7%	15.5%	15.8%
5.1%						
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

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Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

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continued

### No. 1 In Every Daypart

With 56.5 million listeners each week, Country had the biggest share of radio listeners in every daypart, and gained audience share both in mornings and evenings.

Country ranked seventh-highest among all formats in the percentage of in-car listening, which reached more than 38%—a six-year peak. And listening to an actual radio was indeed Country fans' preferred method, as they ranked second-lowest of all listeners for listening to streaming radio.

Country was by far the dominant format in the East South Central region (which includes Tennessee and Kentucky), and also was the nation's top format in five of the other eight geographic areas: the South Atlantic (all of the Eastern Seaboard states between Delaware and Florida). West South Central (including Texas), East North Central (including Illinois, Michigan and Ohio), West North Central (the Plains states) and Mountain territories.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 2.8%

At Work 25.5%

At Home 33.5%

**AQH Share of Listening by Daypart** 

Persons 12+

13.3% 12.7%

10.3%

12.7% Mon-Sun 6AM-Mid

In Car 38.3%

Mon-Fri 6AM-10AM

12.6%

Mon-Fri 10AM-3PM

Mon-Fri 3PM-7PM

Mon-Fri 7PM-Mid

### **Audience Share by Region**

12.7% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

East South Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central

continued

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Top Country Songs Of 2007		Education Persons 18+				hold Incon ersons 18+	ne	
Watching You Rodney Atkins	College Graduat	0				<	\$25K	
Good Directions Billy Currington	15.5%	44 00/			>\$75K 25.8%		7.9%	
Find Out Who Your Friends Are Tracy Lawrence								
She's Everything Brad Paisley			High School					
Wasted Carrie Underwood	Some College		Graduate 37.6%		\$50K-\$75K		\$25K-\$50K 31.3%	
Moments Emerson Drive	35.3%				25.1%			
Ladies Love Country Boys Trace Adkins								
Beer In Mexico Kenny Chesney	Ethnic Com			Time Sp	ent Listenin		ographic	
Settlin' Sugarland	* Only in DST-Cont				(Hours:N Mon-Sun,			
Stand Rascal Flatts	Black 1.9%	Hispanic 5.7%						
Source: Mediabase, 2007	Other			7:15	8:30	9:30	10:00	
	92.4%							9:15 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.				P12-24	P18-34	P25-54	P35-64	continued

### Leaders Among Home Ownership, Marriage

The segment of the Country audience that attended or graduated from college rose from 47% to 51% between 2002 and 2007, and a higher percentage of its listeners were high school graduates than any other format.

The percentage of Country households who earned \$75,000 per year or more grew from 16% to 26% in the six years between Spring 2002-2007—a 63% increase and the fastest growth rate among all formats.

Country ranked second-highest among all English-language formats in time spent listening in all key demos, and Country listeners indexed third-highest among all listeners for being Republicans. They were among the most likely of all radio consumers to own their own homes and to be married.

Country was tied for third-lowest of all formats of listeners who downloaded or listened to audio clips, and they were among the least likely to buy a satellite radio service in the coming year.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status	0.404	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Married	64%		00	12 Months (HH)	
Never Married (Single)	21%	Always	98	\$15,000-\$19,999	103
No Children in Household	55%	Sometimes	108	\$20,000-\$24,999	93
At Least One Child in HH	45%	Never	94		108
Two or More Children in HH	27%	II. 0% II. II. V. 1.		\$25,000-\$29,999	
O		How Often Usually Vote in Statewide Elections		\$30,000-\$34,999	101
Own or Rent Residence	700/	Always	97	\$35,000-\$44,999	95
Own	79%	Sometimes	114	\$45,000 or More	60
Rent Other	17% 4%		94		
30.000	4 70	Never	94	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	109
Employed 35 Hours or More	56%	Presidential Elections		Blogs (Read or Contributed to)	93
Employed Less Than 35 Hours	15%	Always	100	Download Music/	-
Not Employed	29%	Sometimes	117	Listen to Audio Clips	93
Household Gadgets Planned to		Never	92	Download/Watch Video	84
Buy in Next 12 Months				Financial Information/Services	98
Computer	90	Political Party Affiliation		Games	101
Digital Camera	98	Democrat	88	Internet Yellow Pages	100
DVD Player	94	Republican	116	Job/Employment Search	100
DVR (TiVo®, etc)	91	Independent	108		
HDTV	91	Independent, But Feel Closer to Democratic	94	Listen to Radio	88
MP3 Player	01	Independent, But Feel Closer	34	Local/Community Events	110
(iPod®, Creative®, etc.)	90	to Republican	105	Movie Listings	97
PDA	89	None of These	91	News	96
Satellite Radio Subscription	113			Pay Bills	102
Video Game System	87	Time Spent on the Internet		Radio Station Site	94
Wireless/Cell Service for Other	01	in Average Week	2002049	Real Estate Listings	104
HH Member	101	Less than 1 Hour	118	Travel Reservations	
Wireless/Cell Service for Self	102	1-4 Hours	110	(Airline, Hotel, Auto)	92
115.555.551.551.105.151.551	102	5-9 Hours	103	Weather	104
		10-19 Hours	98		
		20 Hours or More	94		

### America's Steady, Ready News Source

With nearly 48 million listeners weekly across 1,553 stations, the News/Talk/Information format ranked No. 2 in stations and audience share, expanding from 10.4% in Spring 2006 to 10.7% in Spring 2007—a six-year high. That spring, N/T/I was No. 1 in five of the nation's top 25 markets: Chicago, San Francisco, Boston, Seattle and St. Louis.

While 56% of its listeners were Men, Women have steadily gained ground in N/T/I's audience composition, and there's been a marked shift towards an older demographic composition: 18-44s fell from 32% to 23% of N/T/I listeners between Spring 2002 and 2007, while those 55+ jumped from 48% to 57%. Nearly all (97%) of N/T/I listeners were at least 25 years old, and 77% were over 45; those figures were higher than any other format. Conversely, N/T/I ranked last in the percentage of 12-24 composition, and second-highest in its 65+ makeup.



Persons 12+, Mon-Sun, 6AM-Mid

SP02 SP03 SP04 SP05 SP06 SP07 9.7% 10.6% 10.6% 10.4% 10.4% **10.7%** 







Listeners 12+ Mon-Sun, 6AM-Mid

Women 43.9%

Men 56.1%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

35.4%

National AQH Composition for all formats.

20.2% 21.1%

13.6%

P35-44

7.1%

0.8% 1.9%

P12-17 P18-24 P25-34

P45-54 P55-64 P65+

continued

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi§er® Plus National Regional Database, Spring 2007.

### A Ratings and Regional Powerhouse

N/T/I's strength ran all day long; it was the No. 2-rated format in all dayparts. Listening by location was virtually unchanged between Spring 2006 and 2007, with at-home claiming a majority of it, ranking N/T/I No. 2 in that category, thanks to strong morning drive tune-in and an older listener base. Comparatively very little N/T/I listening took place at work (under 13%); only Classical had less of its listening done on the job.

Of the major formats in this report, N/T/I ranked No. 1 in New England and Pacific regions, and No. 2 in the Mid-Atlantic, South Atlantic, West South Central, East North Central, West North Central and Mountain areas. N/T/I's share of listening in the West North Central area grew notably from 13.1% to 14.5% between Spring 2006 and 2007.

### AQH Share of Listening by Location Persons 12+, Mon-Sun, 6AM-Mid

At Work 12.8% Other 1.3%

In Car 34.4%

At Home 51.5%

### **AQH Share of Listening by Daypart**

Persons 12+

12.4% 11.7%

10.3%

9.6%

10.7% Mon-Sun 6AM-Mid

Mon-Fri 6AM-10AM Mon-Fri 10AM-3PM Mon-Fri 3PM-7PM Mon-Fri 7PM-Mid

### **Audience Share by Region**

10.7% = National Average
Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central

East South Central

continued

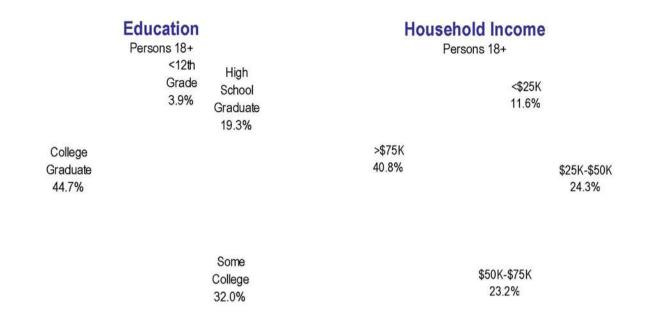
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Strong TSL, Academic/	
Income Profile	

The segment of N/T/I's listeners who were college graduates continued to grow each year, and at nearly 77%, the format ranked third-highest in terms of its percentage of those who attended or graduated from college. Those who listened to N/T/I also showed increased affluence, as more than 40% of N/T/I listeners in Spring 2007 were in households earning \$75,000 or more; that's fourth-highest of all formats.

N/T/I's overall time spent listening was tied for second-highest among all English-language formats, was fourth among 35-64s and fifth among 25-54s. TSL remained rock-steady for the three years spanning 2005-2007 except among 18-34s, which gave up 30 minutes per week in 2007.



### Ethnic Composition\*

AQH Persons
\* Only in DST-Controlled Markets

Black 5.6% Hispanic 4.3%

Other 90.1%

### Time Spent Listening by Demographic

(Hours:Minutes) Mon-Sun, 6AM-Mid

8:00 6:00 4:15

P12-24 P18-34 P25-54 P35-64

continued

9:15 P12+

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

### **Active Voters, Active Online**

Listeners to N/T/I had already put their affluence to work, as they indexed above the national average in owning many of the most popular consumer electronics such as computers, digital cameras, DVD players, DVRs, HDTVs, MP3 players, PDAs and cell phone services. Consequently, N/T/I listeners were among the least likely of all radio to be buying most of these products in the coming year.

These consumers indexed sixth among all radio listeners who spent 10-19 hours a week surfing the Web.

Of most interest were travel reservations (indexing No. 2) financial information/services (No. 4), news, local/community events and weather. They indexed No. 1 for home ownership (83%).

N/T/I listeners indexed No. 2 in likelihood of being Republicans or Independents leaning Republican. They were tied for No. 1 in likelihood to always vote in Presidential and local elections, and No. 2 for always voting in statewide elections.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status	DESCRIPTION	How Often Usually Vote in		Amount Household Plans to	
Married	68%	Local Elections		Pay for New Vehicle Next 12 Months (HH)	
Never Married (Single)	15%	Always	124	\$15,000-\$19,999	95
No Children in Household	67%	Sometimes	106	Marailana in Maran	
At Least One Child in HH	33%	Never	56	\$20,000-\$24,999	112
Two or More Children in HH	19%			\$25,000-\$29,999	120
O D (D )		How Often Usually Vote in Statewide Elections		\$30,000-\$34,999	103
Own or Rent Residence	0004	Always	130	\$35,000-\$44,999	119
Own	83%	Sometimes	88	\$45,000 or More	107
Rent Other	15% 2%	Never	55		
	2 /0	Never	55	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	114
Employed 35 Hours or More	53%	Presidential Elections		Blogs (Read or Contributed to)	128
Employed Less Than 35 Hours	13% 34%	Always	118	Download Music/	
Not Employed	34%	Sometimes	67	Listen to Audio Clips	102
Household Gadgets Planned to		Never	53	Download/Watch Video	1112
Buy in Next 12 Months		D. I.C. I.D. A. A.C.I. C.		Financial Information/Services	136
Computer	89	Political Party Affiliation	00	Games	102
Digital Camera	94	Democrat	90	Internet Yellow Pages	125
DVD Player	93	Republican	125	Job/Employment Search	95
DVR (TiVo®, etc)	99	Independent Independent, But Feel Closer	101	Listen to Radio	127
HDTV	102	to Democratic	109	Local/Community Events	125
MP3 Player		Independent, But Feel Closer		ALCO COMMONDE	114
(iPod®, Creative®, etc.)	82	to Republican	129	Movie Listings	
PDA	94	None of These	62	News	129
Satellite Radio Subscription	67			Pay Bills	117
Video Game System	63	Time Spent on the Internet in Average Week		Radio Station Site	130
Wireless/Cell Service for Other	00	Less than 1 Hour	99	Real Estate Listings	116
HH Member	88			Travel Reservations	
Wireless/Cell Service for Self	81	1-4 Hours	107	(Airline, Hotel, Auto)	138
	- <del> </del>	5-9 Hours	124	Weather	122
		10-19 Hours	125		
		20 Hours or More	119		

### A Consistent Format Winner

One of radio's most durable formats, Adult Contemporary was heard by almost 40 million people each week on 798 stations. Improving from 7.1% of the national radio audience in Spring 2006 to 7.2% in Spring 2007, AC was a perennial leader in several of the top 25 markets including New York, Houston, Philadelphia, Nassau-Suffolk, Tampa and Portland.

AC's audience gender balance was skewed more towards women than any other format, and has become increasingly so in recent years. Ninety percent of AC listeners were at least 25 years old, and 76% were 35+. AC was one of radio's most rapidly aging audiences, as its 45+ segment rose from 40% in Spring 2002 to 56% in Spring 2007. AC was the No. 3 format among 35+ demo cells (adults 35-44, 45-54, 55-64 and 65+).







continued

**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02 SP03 SP04 SP05 SP06 SP07 7.2% 7.0% 7.2% 7.1% 7.1% **7.2%** 

Listeners 12+ Mon-Sun, 6AM-Mid

> Men 34.7%

**Audience Composition** 

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

Women 65.3%

National AQH				25.1%		
Composition for all formats.			20.1%		18.3%	
		13.4%				12.9%
	7.1%					
3.0%						
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

Note: Due to rounding, totals may not add to 100.

### Solid At-Work Performer

Listening by location to AC has remained steady for several years. It ranked No. 2 highest among all formats in the percentage of its atwork listening, while it was the only programming approach with a smaller segment of in-car listening in 2007 than in 2002.

Not only was AC the No. 3-rated format overall, it was also No. 3 in mornings, middays and afternoons, ranking sixth in evenings. Its shares in each daypart remained virtually unchanged between Spring 2006 and 2007.

AC performed best in the Middle
Atlantic region, where it ranked No. 1.
It ranked second in New England,
third in South Atlantic and East
North Central. AC gained a nearly 1%
increase of listening from Spring 2006
to 2007 in the South Atlantic and West
South Central areas.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

### **AQH Share of Listening by Daypart**

Persons 12+

Other 2.0%

At Home 30.9%

6.7%

8.4%

7.0%

6.2%

7.2% Mon-Sun 6AM-Mid

In Car 29.3% Mon-Fri 6AM-10AM Mon-Fri 10AM-3PM Mon-Fri 3PM-7PM Mon-Fri 7PM-Mid

### **Audience Share by Region**

7.2% = National Average
Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South Atlantic

Pacific (includes Alaska and Hawaii)

At Work

37.7%

Note: Due to rounding, totals may not add to 100.

West South Central

East South Central

continued

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Top Adult Contemporary Songs of 2007  Waiting On The World To Change John Mayer  How to Save a Life The Fray  Chasing Cars Snow Patrol  Unwritten Natasha Bedingfield	College Graduati 27.8%	0.170	High School Graduate 27.4%		THE CONTRACTOR OF THE PARTY OF	hold Income ersons 18+ <\$25 13.49	K	
Bad Day  Daniel Powter  What Hurts the Most  Rascal Flatts  Everything  Michael Bublé  Home  Daughtry	AQH	Some College 38.7%  omposition* Persons Controlled Markets		Time S <sub>l</sub>	\$50K- 24.7 <b>Dent Listenin</b> (Hours:M Mon-Sun,	g by Demog	graphic	
Far Away Nickelback The Riddle Five For Fighting Source: Mediabase, 2007	Other 78.5%	Black 8.5% Hispa 13.0°		4:45	6:30	7:45	8:15	7:30 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.				P12-24	P18-34	P25-54	P35-64	continued

### A Well-Educated Audience

The segment of AC listeners in households earning at least \$75,000 annually has risen each year since Spring 2002, from 28% to nearly 35% in Spring 2007. That affluence growth rate of 25% in six years was one of radio's fastest.

AC ranked well in overall time spent listening, but as with many formats, AC experienced TSL erosion, especially among 25-54s, which slipped 30 minutes per week over the past year (and a total of 45 minutes over the past four years).

AC listeners indexed at the national average in their Democrat/Republican affiliations, but were slightly more likely to be Independent. They were the second-least likely of all listeners to buy a satellite radio subscription in the coming year, and were more likely than average to spend \$25,000-\$29,999 on a new car.

•	
SCARBO	OROUGH

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status  Married	62%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	22%	Always	100	12 Months (HH)	
No Children in Household	56%	Sometimes	108	\$15,000-\$19,999	109
At Least One Child in HH	44%	Never	92	\$20,000-\$24,999	107
Two or More Children in HH	26%		Series .	\$25,000-\$29,999	112
1 WO OF MORE CHILDREN III HH	20%	How Often Usually Vote in		\$30,000-\$34,999	122
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	112
Own	76%	Always	103	\$45,000 or More	111
Rent	21%	Sometimes	107	\$ 10,000 of more	2000
Other	4%	Never	89	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	105
Employed 35 Hours or More	56%	Presidential Elections		Blogs (Read or Contributed to)	100
Employed Less Than 35 Hours	17%	Always	104	Download Music/	100
Not Employed	27%	Sometimes	96	Listen to Audio Clips	113
Household Gadgets Planned to		Never	89	Download/Watch Video	116
Buy in Next 12 Months				Financial Information/Services	112
Computer	97	Political Party Affiliation		Games	115
Digital Camera	110	Democrat	100	Internet Yellow Pages	120
DVD Player	101	Republican	101	Job/Employment Search	114
DVR (TiVo®, etc)	105	Independent Independent, But Feel Closer	106	Listen to Radio	112
HDTV	109	to Democratic	108	Local/Community Events	121
MP3 Player		Independent, But Feel Closer		Movie Listings	125
(iPod®, Creative®, etc.)	107	to Republican	104	1000 E	115
PDA	107	None of These	89	News	0.000
Satellite Radio Subscription	83	Time Smant on the Internat		Pay Bills	119
Video Game System	87	Time Spent on the Internet in Average Week		Radio Station Site	110
Wireless/Cell Service for Other		Less than 1 Hour	100	Real Estate Listings	127
HH Member	114	1-4 Hours	118	Travel Reservations (Airline, Hotel, Auto)	124
Wireless/Cell Service for Self	97	5-9 Hours	120	Weather	117
		10-19 Hours	116	vveather	11/
		20 Hours or More	110		

### Pop Contemporary Hit Radio

### Rebounding in the Ratings

Despite losing 33 stations between Spring 2006 and 2007, Pop CHR's 381 stations delivered a slight gain in the format's national audience share, rising from 5.5% to 5.6%—its first up-tick in many years—ranking fourth 12+. Pop CHR attracted nearly 42 million listeners each week, up from 40 million in Spring 2006, and that was third-most of all formats.

Pop CHR was the No. 1 format among Teens, ranked No. 2 with adults 18-24 and 25-34, and was fifth strongest among adults 35-44 years old.

The format had the second-highest concentration of Women listeners, and its audience composition shifted slightly older between 2005 and 2007. However, 71% of its listeners were still under 35 years old, making it the second-youngest of all formats. Pop CHR also ranked No. 2 in Teen composition, third in 18-24 percentage, and 87% of its audience was under 45.







**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP0
6.8%	6.3%	5.8%	5.5%	5.5%	5.6%

Listeners 12+ Mon-Sun, 6AM-Mid

Men 36.7%

Women 63.3%

**Audience Composition** 

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

National AQH Composition for all formats.

22.7% 24.1% 23.8%

16.7%

8.5%

2.7% 1.4% P12-17 P18-24 P25-34 P35-44 P45-54 P55-64 P65+

continued

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

### Pop Contemporary Hit Radio (Pop CHR)

### Gains in All Daytime Dayparts

In-car listening became increasingly dominant as the preferred location for the Pop CHR audience, rising from 40% to 43% between Spring 2005 and 2007—that's fourth-highest among all formats.

The format posted gains in all daytime dayparts between Spring 2006 and 2007, and ranked third in evenings, fourth in mornings and afternoons and fifth in middays. Pop CHR was up in six of nine regions nationally: it had the third-highest share 12+ in the East North Central; it was fourth in New England, Middle Atlantic and West North Central; and fifth in the East South Central area.

Dallas was the only top 25 market in Spring 2007 with a Pop CHR outlet as the No. 1 station.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 4.1%

At Work 19.1% At Home 34.0%

1.0%

In Car 42.8%

### **AQH Share of Listening by Daypart**

Persons 12+

5.6% Mon-Sun 7.3% 6AM-Mid

5.5% 4.6%

Mon-Fri Mon-Fri Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM 3PM-7PM 7PM-Mid

### **Audience Share by Region**

5.6% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central

East South Central

continued

### Pop Contemporary Hit Radio (Pop CHR)

Top Pop CHR Hits of 2007	<b>Ed</b> i Per			THE COLUMN THE PARTY OF THE PAR	hold Income	e		
Say It Right Nelly Furtado	College	<12th Grade				<\$25		
Big Girls Don't Cry (Personal)  Fergie	Graduate 22.2%	9.0%			>\$75K	14.9	%	
U + Ur Hand <i>Pink</i>			High School Graduate		32.3%			
Irreplaceable Beyoncé			30.2%				\$25K-\$50K 27.9%	
The Sweet Escape  Gwen Stefani							21.070	
What Goes Around Comes Around Justin Timberlake	Some College 38.6%				\$50K-\$75K 24.9%	(		
It's Not Over  Daughtry	30.0%							
Give It To Me Timbaland feat. Furtado & Timberlake	Ethnic Compo			Time Sp	ent Listenin		graphic	
The Way I Are Timbaland feat. Keri Hilson	* Only in DST-Controlle				(Hours:N Mon-Sun,			
Glamorous Fergie	V017232101	ispanic 5.7%						
Source: Mediabase, 2007								
	Other 92.4%			5:30	5:45	5:30	5:15	
								5:30 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.			į	P12-24	P18-34	P25-54	P35-64	continued

### Pop Contemporary Hit Radio (Pop CHR)

### Strong Likelihood for Electronics Purchases

Nearly 61% of Pop CHR listeners attended or graduated from college. The percentage who lived in households earning \$75,000 or more improved from 27% to 32% over the past two years—an 18% growth rate.

Younger demos' increasing use of alternate entertainment media was reflected in Pop CHR's time spent listening, which tied for the shortest length of all formats. However, between Spring 2006 and 2007, Pop CHR stations slipped a relatively small 15 minutes 12+ and 12-24, and held steady with all older demos.

Pop CHR listeners leaned Independent politically, and towards Democrats if there was a preference. They indexed fifth for surfing 20+ hours a week online and No. 1 for spending \$30,000-\$34,999 on a new car in the coming year. Pop CHR listeners were among the most likely to be buying consumer electronics, especially computers, satellite radio subscriptions and cell service for a household member.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status  Married	44%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	46%	Always	74	12 Months (HH)	
No Children in Household	40%	Sometimes	106	\$15,000-\$19,999	125
At Least One Child in HH	60%	Never	131	\$20,000-\$24,999	110
Two or More Children in HH	36%			\$25,000-\$29,999	103
TWO OF MORE CHINGEN IN THE	30 /0	How Often Usually Vote in		\$30,000-\$34,999	141
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	100
Own	64%	Always	76	\$45,000 or More	128
Rent	27%	Sometimes	119		
Other	9%	Never	127	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in			400
Employed 35 Hours or More	54%	Presidential Elections		Auction Site Blogs (Read or Contributed to)	128 158
Employed Less Than 35 Hours	24%	Always	89	Download Music/	100
Not Employed	23%	Sometimes	118	Listen to Audio Clips	167
		Never	129	Download/Watch Video	152
Household Gadgets Planned to Buy in Next 12 Months				Financial Information/Services	115
Computer	134	Political Party Affiliation		Games	125
Digital Camera	115	Democrat	93		
DVD Player	114	Republican	90	Internet Yellow Pages	132
VOCANIANE MANAGEMENT	135	Independent	109	Job/Employment Search	152
DVR (TiVo®, etc)		Independent, But Feel Closer	440	Listen to Radio	137
HDTV MD2 Player	110	to Democratic Independent, But Feel Closer	116	Local/Community Events	135
MP3 Player (iPod®, Creative®, etc.)	161	to Republican	98	Movie Listings	155
TO SECURITION OF THE PROPERTY		None of These	116	News	122
PDA	145			Pay Bills	132
Satellite Radio Subscription	145	Time Spent on the Internet		Radio Station Site	136
Video Game System	151	in Average Week		Real Estate Listings	125
Wireless/Cell Service for Other	440	Less than 1 Hour	120	Travel Reservations	120
HH Member	143	1-4 Hours	122	(Airline, Hotel, Auto)	107
Wireless/Cell Service for Self	129	5-9 Hours	125	Weather	124
		10-19 Hours	120		

### A 35-54 Music Leader

More than 27 million people enjoyed Classic Rock, one of radio's five most-listened-to formats, featuring a foundation of rock hits from the late '60s into the mid '80s. There were 514 Classic Rock stations in Spring 2007, generating 4.5% of the national radio audience, down from 4.7% the previous year. Two of those stations, KQRS/Minneapolis and WDVE/Pittsburgh, were No. 1 in their markets, giving the format two leaders among the top 25 Metros.

Classic Rock's gender balance was 70% men, fourth-highest of all formats covered. Its programming targeted 35-54 adults, which composed 59% of its audience; no format achieved as high a level in that demo. Classic Rock's 45-54 composition ranked No. 2 of all formats, skyrocketing from 17% to 31% in the three years between Spring 2005 and 2007. The format ranked No. 4 among Adults 35-44 and 45-54.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.







continued

### **AQH Share Trend**

Persons 12+, Mon-Sun, 6AM-Mid

SP02 SP03 SP04 SP05 SP06 SP07 5.2 4.9% 4.8% 4.9% 4.7% **4.5%** 

Listeners 12+ Mon-Sun, 6AM-Mid Women

30.0%

Audience Composition

Percent of Format Audience by Demographic

Mon-Sun. 6AM-Mid

Men 70.0%

31.1% 27.5% ional AQH

National AQH Composition for all formats.

P12-17

P18-24

16.0%

P25-34

10.4% 9.1%

3.8%

P35-44

P45-54

P55-64

P65+

### Rockin' On The Job

Classic Rock earned more than a third of its listening at work, ranking fourthhighest among all formats. However, increased at-home and in-car listening chipped away 2% of at-work tune-in between Spring 2005 and 2007. Although slipping a fraction in each daypart from Spring 2006 to 2007, Classic Rock ranked as the No. 4 format in middays and fifth in mornings and afternoons.

The East North Central and West North Central regions had the most Classic Rock stations, and Classic Rock ranked as the third-most-popular format in the West North Central region. It was fourth in the Mountain area, fifth in East North Central, and sixth in Middle Atlantic and Pacific areas. Despite its 12+ ratings decline, Classic Rock improved its share of all radio listening in four regions: New England, South Atlantic, West South Central and Mountain.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

### **AQH Share of Listening by Daypart**

Persons 12+

Other 2.8%

At Home

25.1%

4.8%

4.7%

4.5%

3.7%

6AM-Mid

4.5%

Mon-Sun

At Work 34.4%

> In Car 37.6%

Mon-Fri 6AM-10AM

Mon-Fri 10AM-3PM

Mon-Fri 3PM-7PM Mon-Fri

7PM-Mid

### **Audience Share by Region**

4.5% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

continued

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central East South Central

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Top Classic Rock Songs of 2007			ducation Persons 18+				THE RESERVE OF THE PARTY OF THE	hold Income ersons 18+	)	
Sweet Emotion Aerosmith		College	<12t	de				<\$25K		
Dream On Aerosmith		Graduate 20.6%	8.1%	6			>\$75K	11.4%		
La Grange ZZ Top				8	High School		33.3%		\$25K-\$50K	
Sweet Home Alabama <i>Lynyrd Skynyrd</i>					raduate 32.9%				27.4%	
Carry On Wayward Son Kansas										
More Than A Feeling  Boston		Some College 38.5%						-\$75K 9%		
Walk This Way <i>Aerosmith</i>		30.370								
Tush ZZ Top			osition*			Time Spe		g by Demog	graphic	
Peace Of Mind Boston		AQH Person DST-Control					(Hours:N Mon-Sun,			
The Joker Steve Miller		Black 2.0%	Hispanic 8.1%							
Source: Mediabase, 2007	Other 89.9%					4:45	6:00	7:15	7:30	
						4:45				6:45 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from MaximiŞer® Plus National Regional Database, Spring 2007.						P12-24	P18-34	P25-54	P35-64	continued

### Strong Interest In Satellite Radio

Auto dealers will be interested in targeting Classic Rock consumers in the coming year, as these consumers indexed above the national average for intent to purchase a new car at most price points, especially in the \$30,000-\$35,000 range, where Classic Rock listeners indexed third-highest among consumers.

Classic Rock listeners leaned Independent politically and were more likely than the average person to vote occasionally in local, statewide and Presidential elections. They were more active online than the average person, ranking No. 2 for visiting auction sites, but also significantly more inclined than the general population to visit radio station Web sites and listen to radio online, download/watch video, check news, weather, blogs and real estate listings.

Classic Rock consumers also indexed above the national average for intent to purchase various consumer electronics, and ranked No. 2 in interest in getting a satellite radio subscription.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status Married	60%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	27%	Always	92	12 Months (HH)	272.2
No Children in Household	49%	Sometimes	114	\$15,000-\$19,999	114
At Least One Child in HH	51%	Never	97	\$20,000-\$24,999	111
Two or More Children in HH	29%			\$25,000-\$29,999	109
The or more enmaren man	2070	How Often Usually Vote in		\$30,000-\$34,999	125
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	120
Own	76%	Always	96	\$45,000 or More	93
Rent	20%	Sometimes	115	42 Per 200 € 7 200 PC 100 PC	
Other	5%	Never	94	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	141
Employed 35 Hours or More	68%	Presidential Elections		Blogs (Read or Contributed to)	122
Employed Less Than 35 Hours	14%	Always	101	Download Music/	,
Not Employed	17%	Sometimes	107	Listen to Audio Clips	124
Household Gadgets Planned to		Never	94	Download/Watch Video	130
Buy in Next 12 Months				Financial Information/Services	115
Computer	100	Political Party Affiliation	20124	Games	109
Digital Camera	118	Democrat	84	Internet Yellow Pages	115
DVD Player	104	Republican	106	Job/Employment Search	112
DVR (TiVo®, etc)	123	Independent	115	Listen to Radio	120
HDTV	112	Independent, But Feel Closer to Democratic	112		
MP3 Player	112	Independent, But Feel Closer	112	Local/Community Events	115
(iPod®, Creative®, etc.)	113	to Republican	121	Movie Listings	115
PDA	142	None of These	95	News	123
Satellite Radio Subscription	169			Pay Bills	112
The state of the s	109	Time Spent on the Internet		Radio Station Site	120
Video Game System Wireless/Cell Service for Other	109	in Average Week	202	Real Estate Listings	121
HH Member	116	Less than 1 Hour	115	Travel Reservations	
Wireless/Cell Service for Self	102	1-4 Hours	113	(Airline, Hotel, Auto)	106
VVIII 61633/0611 061 VICE 101 0611	102	5-9 Hours	123	Weather	124
		10-19 Hours	112		
		20 Hours or More	120		

### Rhythmic Contemporary Hit Radio

### America's Youngest Audience

The strength of America's 156 Rhythmic CHR stations delivered 25 million listeners and 4.0% of the national radio audience in Spring 2007, down from 4.2% in 2006. Rhythmic CHR featured a mix of dance, upbeat rhythmic pop, hip-hop and R&B hits, and was most prominent in the Pacific, West South Central and South Atlantic regions, which account for 62% of the stations. Perhaps due to the high appeal of this format to young Hispanic listeners, fully one-third of Rhythmic CHR stations were located in just two states: California and Texas; no other state had even half that many.

Rhythmic CHR delivered America's youngest audience: Only 8% of its listeners were more than 45 years old, and it ranked No. 1 in both Teen and 18-24 composition at 25% and 30%, respectively. More than half of the audience was under 25, and 79% was under 35. The format ranked No. 2 among Teens, third with Adults 18-24 and fourth among 25-34s.







**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02 SP03 SP04 SP05 SP06 SP07 3.8% 4.0% 4.5% 4.4% 4.2% **4.0%** 

Listeners 12+ Mon-Sun, 6AM-Mid

Women 52.0% Men 48.0%

**Audience Composition** 

Percent of Format Audience by Demographic Mon-Sun. 6AM-Mid

National AQH Composition for all formats.

30.0%

25.3%

24.0%

12.4%

5.7%

1.7% 1.0%

P65+

P12-17 P18-24 P25-34 P35-44 P45-54 P55-64

continued

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi§er® Plus National Regional Database, Spring 2007.

### Rhythmic Contemporary Hit Radio (CHR)

### **Legions In Regions**

Almost 80% of Rhythmic CHR listening took place at home or in car, fourth-highest in those combined locations. In-car listening grabbed nearly 2% more of total tune-in since Spring 2005, and nearly 6% of its listening occurred somewhere other than at work, in car or at home—tops of all formats.

The nation's sixth-favorite format got its best ratings after school let out, where it ranked sixth in afternoons and fourth in evenings. However, those two dayparts were when Rhythmic CHR had lost more of its audience share, dropping 14% and 12%, respectively, from Spring 2005 to 2007.

Rhythmic CHR was the country's third-highest-rated format in the Pacific region with 7.7% of all listening. It ranked fourth in the West South Central area and sixth in New England. Despite its overall ratings slippage, Rhythmic CHR showed ratings gains in the West South Central and Pacific region.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 5.6%

At Work

15.2%

At Home 42.7%

In Car 36.6%

### **AQH Share of Listening by Daypart**

Persons 12+

4.0% Mon-Sun 6.5% 6AM-Mid

3.4% 3.1%

Mon-Fri 6AM-10AM

Mon-Fri 10AM-3PM

Mon-Fri 3PM-7PM

4.3%

Mon-Fri 7PM-Mid

### **Audience Share by Region**

4.2% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central

East South Central

continued

### Rhythmic Contemporary Hit Radio (CHR)

Top Rhythmic CHR Songs of 2007	Education Persons 18+			Household Income Persons 18+						
Buy U A Drank (Shawty Snappin')  T-Pain feat. Yung Joc		College Graduate	<12th Grade			>9	\$75K		que son e	
This Is Why I'm Hot Mims		12.4%	14.7%				0.6%		<\$25K 25.0%	
You Lloyd feat. Lil Wayne										
Irreplaceable Beyoncé	Some			High	9	\$50K-\$75K				
Don't Matter <i>Akon</i>	College 35.6%			School Graduate	,	20.9%		4.50		
We Fly High  Jim Jones				37.3%					K-\$50K 3.6%	
Umbrella <i>Rihanna feat. Jay-Z</i>										
Party Like A Rockstar Shop Boyz		Composition*	ŧ		Time S		stening b		graphic	
l Wanna Love You Akon feat. Snoop Dogg		QH Persons ST-Controlled Markets					(Hours:Minutes) Mon-Sun, 6AM-Mid			
Shawty Plies feat. T-Pain	Other									
Source: Mediahase, 2007	30.0%		ick 6%		7:00	7:00	n			
					7.00	7.00	J	6:15	5:45	No. of the last
										6:30 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from	Hispa	anic			P12-24	P18-3	34 F	P25-54	P35-64	
Maximi\$er® Plus National Regional Database, Spring 2007.	35.4									continued

### Rhythmic Contemporary Hit Radio (CHR)

### **Top Format for Consumer Electronics Purchases**

About 85% of Rhythmic CHR 18+ listeners graduated from high school or have post-secondary education. Rhythmic CHR's audience segment earning \$25,000-\$50,000 in household income ranked third, and the segment earning \$75,000 or more rose 1% between Spring 2005 and 2007.

Rhythmic CHR was tied for fourth-best in time spent listening among 12-24 listeners. TSL between Spring 2006 and 2007 slipped only 15 minutes.

These listeners indexed No.1 in likelihood to purchase a computer, digital camera, HDTV, video game system, MP3 player, PDA, wireless/cell service for a household member or themselves, and a new car valued more than \$45,000. They led all listeners in being single. Rhythmic CHR listeners ranked third in intent to buy a satellite radio service, for downloading/listening to audio clips and for visiting radio sites; they ranked fourth in listening to radio online.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status Married	34%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	58%	Always	68	12 Months (HH)	
No Children in Household	38%	Sometimes	98	\$15,000-\$19,999	133
At Least One Child in HH	62%	Never	149	\$20,000-\$24,999	106
Two or More Children in HH	38%			\$25,000-\$29,999	149
TWO OF MICEO CHINAFOFF IN THE	0070	How Often Usually Vote in		\$30,000-\$34,999	120
520wn or Rent Residence		Statewide Elections		\$35,000-\$44,999	127
Own	52%	Always	68	\$45,000 or More	186
Rent	39%	Sometimes	110	6. P. P. B.	
Other	10%	Never	150	Ways Online Services Used	
Employment Status				Past 30 Days	
	E40/	How Often Usually Vote in		Auction Site	98
Employed 35 Hours or More	51%	Presidential Elections		Blogs (Read or Contributed to)	140
Employed Less Than 35 Hours Not Employed	25% 24%	Always	81	Download Music/	
Not Employed	24 /0	Sometimes	122	Listen to Audio Clips	16
Household Gadgets Planned to		Never	158	Download/Watch Video	159
Buy in Next 12 Months		Delitical Desta Affiliation		Financial Information/Services	99
Computer	146	Political Party Affiliation	111	Games	128
Digital Camera	149	Democrat	111	Internet Yellow Pages	108
DVD Player	152	Republican	67	Job/Employment Search	168
DVR (TiVo®, etc)	153	Independent Independent, But Feel Closer	101	Listen to Radio	142
HDTV	140	to Democratic	109	Local/Community Events	110
MP3 Player		Independent, But Feel Closer		AND THE LOCATION STATES	
(iPod®, Creative®, etc.)	187	to Republican	74	Movie Listings	145
PDA	162	None of These	138	News	105
Satellite Radio Subscription	159			Pay Bills	118
Video Game System	230	Time Spent on the Internet		Radio Station Site	163
Wireless/Cell Service for Other	200	in Average Week	440	Real Estate Listings	110
HH Member	160	Less than 1 Hour	110	Travel Reservations	
Wireless/Cell Service for Self	165	1-4 Hours	110	(Airline, Hotel, Auto)	98
1 5100010011010011010011	,00	5-9 Hours	108	Weather	97
		10-19 Hours	111		
		20 Hours or More	126		

#### The Growth Streak Continues

Moving from eighth to a tie for seventh-most-popular format in America, Urban Adult Contemporary enjoyed its fifth consecutive ratings increase in Spring 2007, climbing from a 3.4% share to 3.7% of the national radio audience. The country's 170 Urban AC outlets were led by top 25 market leaders in Washington, D.C., and Charlotte-Gastonia-Rock Hill.

More than 15 million people listened to Urban AC each week, and the audience ranked seventh-highest in its 58% proportion of Women. The target audience was 35-54, and Urban AC ranked fifth-highest in its audience composition of that demo, as well as fifth for its 45-54 concentration. A gradually aging format, Urban AC saw 3% of its 25-44 segment shift to 45+ demos between Spring 2005 and 2007. Nearly 88% of its listeners are at least 25 years old. Urban AC ranked as the fifth-highest-rated format among Adults 55-64.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.







continued

**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP07
2.2%	2.6%	3.0%	3.2%	3.4%	3.7%

Listeners 12+ Mon-Sun, 6AM-Mid

Men 42.4%

Women 57.6%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun. 6AM-Mid

National AQH Composition for all formats.		15.0%	24.0%	25.6%	15.2%	
4.4%	7.9%					8.0%
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

#### **Success Morning And Night**

Urban AC ranked fifth-highest for its concentration of at-home listening, though residence and at-work listening has been declining in recent years in favor of in-car tune-in. The format's 16% ratings growth in mornings between Spring 2005 and 2007 mirror that of its overall 12+ improvement, and evenings have done even betterup 17% during that time frame. Urban AC ranked seventh in both mornings and evenings, when it got its best ratings.

Over the past year, Urban AC notched ratings growth in six of the country's nine regions. The format ranked No. 2 in the East South Central, fourth in the South Atlantic and sixth in the East North Central area.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 3.0%

At Work 19.7%

> At Home 44.6%

In Car 32.7%

### **AQH Share of Listening by Daypart**

Persons 12+

3.7% Mon-Sun 6AM-Mid 4.7% 3.7%

3.5%

Mon-Fri Mon-Fri Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM 3PM-7PM 7PM-Mid

3.0%

### **Audience Share by Region**

3.4% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

continued

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central East South Central

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Top Urban AC Songs of 2007	Educat Persons					rsons 18+	9	
Lost Without U Robin Thicke	College Graduate	<12th Grade			>\$75K		n general and date	
Please Don't Go <i>Tank</i>	19.0%	11.1%			19.6%		<\$25K 24.6%	
Teachme <i>Musiq Soulchild</i>			High School					
Take Me As I Am <i>Mary J. Blige</i>			Graduate 31.5%		\$50K-\$75K			
When I See U Fantasia	Some		6.00620		22.6%	***	TIV 450V	
In My Songs Gerald Levert	College 38.4%						5K-\$50K 3.3%	
Buddy <i>Musiq</i> So <i>ulchild</i>								
If I Was Your Man Joe	Ethnic Compositio	on*		Time S	pent Listenin		graphic	
Can U Believe Robin Thicke	AQH Persons * Only in DST-Controlled Market	ets			(Hours:Mi Mon-Sun, 6			
Change Me Ruben Studdard	Hispanic Other 6.9%					10:30	11:45	
Source: Mediabase, 2007					7:15	10.50		
				5:30	7.10			9:45 P12+
	Blac	slē.		P12-24	P18-34	P25-54	P35-64	
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.	90.1			1 12-24	F-10-04	FIZU-04	1:00-04	continued

**Family Status** 

#### Radio's English-Language TSL Leader

At 89%, Urban AC ranked sixth-best among all formats in terms of percentage of its listeners who had a high school diploma or beyond. The percentage of Urban AC listeners in households earning at least \$75,000 annually advanced 15% between Spring 2005 and 2007—one of the top gains in that category. More than 75% of Urban AC listeners were in the \$25,000+ income segment.

Urban AC boasted the No. 1 highest time spent listening of all English-language formats in this study, ranking No. 1 among both 25-54s and 35-64s, and fifth among 18-34s. However, the format gave 30 minutes of TSL 12+ and 25+ between Spring 2006 and 2007.

Married	40%	Local Elections		Pay for New Vehicle Next	
Married			92	12 Months (HH)	
Never Married (Single)	42%	Always Sometimes	99	\$15,000-\$19,999	147
No Children in Household	48%			\$20,000-\$24,999	94
At Least One Child in HH	5%	Never	113	\$25,000-\$29,999	110
Two or More Children in HH	31%			Stand Cold Michigan Color Strategic Colors and	
		How Often Usually Vote in Statewide Elections		\$30,000-\$34,999	112
Own or Rent Residence	F70/	Always	86	\$35,000-\$44,999	150
Own	57%	Sometimes	107	\$45,000 or More	139
Rent	39%				
Other	5%	Never	120	Ways Online Services Used	
Employment Status		How Often Usually Vote in		Past 30 Days	
Employed 35 Hours or More	58%	Presidential Elections		Auction Site	66
Employed Less Than 35 Hours	16%	Always	97	Blogs (Read or Contributed to)	82
Not Employed	26%	Sometimes	109	Download Music/	405
		Never	107	Listen to Audio Clips	125
Household Gadgets Planned to		Never	107	Download/Watch Video	122
Buy in Next 12 Months		Political Party Affiliation		Financial Information/Services	89
Computer	128	Democrat	173	Games	111
Digital Camera	131	Republican	45	Internet Yellow Pages	112
DVD Player	134	Independent	66	Job/Employment Search	184
DVR (TiVo®, etc)	154	Independent, But Feel Closer	00	Listen to Radio	114
HDTV	132	to Democratic	105	Local/Community Events	108
MP3 Player		Independent, But Feel Closer		Movie Listings	15
(iPod®, Creative®, etc.)	155	to Republican	55		
PDA	138	None of These	99	News	89
Satellite Radio Subscription	116			Pay Bills	112
Video Game System	161	Time Spent on the Internet		Radio Station Site	146
Wireless/Cell Service for Other	101	in Average Week	400	Real Estate Listings	118
HH Member	142	Less than 1 Hour	103	Travel Reservations	
Wireless/Cell Service for Self	149	1-4 Hours	99	(Airline, Hotel, Auto)	96
THE GLOSSIC COLLEGE TO COLL	140	5-9 Hours	92	Weather	83
		10-19 Hours	84		
		20 Hours or More	99		

How Often Usually Vote in



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007. Amount Household Plans to

#### Strength With Teens, Young Adults

America's 154 Urban Contemporary stations attracted nearly 18 million listeners and generated a 3.7% share in Spring 2007, down from 4.1% a year earlier. Its ratings decline can be partially attributed to 25 fewer stations (resulting in 2 million fewer listeners). Urban Contemporary was tied as America's seventh-most-popular programming choice, ranking No. 1 in Atlanta and Baltimore.

Urban Contemporary's appeal leaned towards Women. It ranked third-highest in Teen composition, fourth in 18-24 concentration and fifth for its percentage of 25-34s. Almost two-thirds of its listeners were under 35; 82% were under 45. It ranked No. 3 among Teens, fourth with Adults 18-24 and fifth with 25-34s.

More than one-third of Urban Contemporary stations were in the South Atlantic, nearly twice as many as elsewhere. Twenty-two states had none, including California, with only one each in New England and the Mountain areas.

#### **AQH Share Trend**

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP07
4.3%	4.6%	4.4%	4.3%	4.1%	3.7%







Listeners 12+ Mon-Sun, 6AM-Mid

Men Women 45.8% 54.2%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun. 6AM-Mid

National AQH Composition for all formats.

23.8% 24.4%

17.5% 16.6%

10.3%

4.6%

P12-17 P18-24 P25-34 P35-44 P45-54 P55-64 P65+

continued

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

Note: Due to rounding, totals may not add to 100.

#### A Little Night Music

Urban Contemporary ranked No. 4 among all formats in the percentage of its listening taking place at home, though in car increasingly took share from residence tune-in. Almost 5% of Urban Contemporary listening occurred somewhere other than at home, at work or in car, ranking second-highest in that category.

The format generated its best ratings at night, where it ranked fifth among all formats. It also outperformed its overall 12+ share in afternoons, ranking seventh. It was in afternoons when Urban Contemporary's 12+ ratings slippage was most pronounced, down 16%, respectively, between Spring 2005 and 2007.

Significantly regionalized, Urban Contemporary was the secondstrongest format in the East South Central region, and was fifth-mostpopular in the Middle Atlantic and South Atlantic areas. The format gained audience share in the Middle Atlantic, East South Central, East North Central and Pacific regions.

#### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

4.9% At Work

Other

15.5%

At Home 46.3% In Car

33.2%

Mon-Fri 6AM-10AM

3.2%

Mon-Fri 10AM-3PM

2.8%

3PM-7PM

**AQH Share of Listening by Daypart** 

Persons 12+

3.8%

Mon-Fri Mon-Fri 7PM-Mid

6.4%

### **Audience Share by Region**

3.7% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census

South

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central East South Central continued

3.7%

Mon-Sun

6AM-Mid

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regions.

Atlantic

Buy U A Drank (Shawty Snappin')   College   <12th	
When I See U  Fantasia  Lost Without U  Robin Thicke  Some  Some  \$50K-\$75K  20.1%	
College	
Shawty       37.9%       36.6%         Plies feat. T-Pain       \$25K-\$50K         Promise       36.4%         Ciara       36.4%	
Until The End Of Time  Justin Timberlake feat. Beyoncé  Let It Go  Keyshia Cole  Poppin'  Ethnic Composition*  AQH Persons *Only in DST-Controlled Markets  Time Spent Listening by Demographic (Hours: Minutes) Mon-Sun, 6AM-Mid	
Chris Brown         Other           Bed         14.4%           J. Holiday         14.5           Source: Mediabase, 2007         Hispanic           5.7%         8:15	
Position of the second state of the second state of the second se	8:30 P12+

#### **Attractive Purchasing Prospects**

More than 87% of Urban Contemporary listeners have at least a high school diploma, and more than half attended or graduated from college. Notably, the percentage of those in \$75,000+ households had jumped 21% between Spring 2005 and 2007—the biggest increase of any format. Nearly three-quarters of Urban Contemporary listeners lived in households earning more than \$25,000 per year.

Time spent listening to Urban Contemporary was fifth-best among all formats. The format ranked No. 2 in TSL among 12-24s and 18-34s, was tied for fourth among 25-54s and was sixth among 35-64s.

Urban Contemporary listeners indexed No. 3 in planning to buy a digital camera, DVR, HDTV, PDA, video game system and wireless/cell service for themselves or a family member. They indexed No. 1 for online job/employment search and for buying a car priced between \$15,000-\$20,000. They were third most likely to purchase an automobile valued between \$25,000-\$30,000.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status	1955/2011	How Often Usually Vote in		Amount Household Plans to	
Married	31%	Local Elections		Pay for New Vehicle Next 12 Months (HH)	
Never Married (Single)	56%	Always	76	\$15,000-\$19,999	166
No Children in Household	41%	Sometimes	95	Handler In Hann	
At Least One Child in HH	59%	Never	141	\$20,000-\$24,999	93
Two or More Children in HH	34%			\$25,000-\$29,999	126
		How Often Usually Vote in Statewide Elections		\$30,000-\$34,999	118
Own or Rent Residence			72	\$35,000-\$44,999	107
Own	50%	Always		\$45,000 or More	146
Rent	41%	Sometimes	109		
Other	9%	Never	145	Ways Online Services Used Past 30 Days	
Employment Status	r to constitute	How Often Usually Vote in		Auction Site	84
Employed 35 Hours or More	54%	Presidential Elections		Blogs (Read or Contributed to)	114
Employed Less Than 35 Hours	22%	Always	86	Download Music/	
Not Employed	24%	Sometimes	129	Listen to Audio Clips	152
Household Gadgets Planned to		Never	137	Download/Watch Video	144
Buy in Next 12 Months				Financial Information/Services	83
Computer	122	Political Party Affiliation	77.0	Games	118
Digital Camera	136	Democrat	143	Internet Yellow Pages	103
DVD Player	153	Republican	52	Job/Employment Search	201
DVR (TiVo®, etc)	152	Independent	75	Listen to Radio	131
HDTV	135	Independent, But Feel Closer to Democratic	113		90
MP3 Player	100	Independent, But Feel Closer	110	Local/Community Events	
(iPod®, Creative®, etc.)	163	to Republican	69	Movie Listings	129
PDA	154	None of These	122	News	100
Satellite Radio Subscription	110			Pay Bills	117
Video Game System	211	Time Spent on the Internet		Radio Station Site	138
Wireless/Cell Service for Other	211	in Average Week	40	Real Estate Listings	105
HH Member	146	Less than 1 Hour	10	Travel Reservations	250
Wireless/Cell Service for Self	156	1-4 Hours	108	(Airline, Hotel, Auto)	88
113.335.331.331.331.331.331.331	100	5-9 Hours	99	Weather	91
		10-19 Hours	90		
		20 Hours or More	104		

#### Five Wins in a Row

One of America's fastest-growing formats, Mexican Regional expanded its presence from 227 stations to 302 between Spring 2006 and 2007, widening its weekly reach 12% from 9.5 million to 10.6 million and claiming the No. 1 station in Los Angeles. Mexican Regional moved up from the No. 11 format to No. 9 in one year, cracking the top 10 for the first time. The format climbed from a 2.1% 12+ share in Spring 2002 to a 3.4% by Spring 2007, gaining five consecutive years.

Appealing primarily to Men, Mexican Regional was also a younger-demo format, as 60% of its listeners were under 35. Its audience was highly concentrated in the 25-44 demographic, with a higher percentage of its audience in both that segment (55%) and between the ages of 25-34 (35%) than any other format. Mexican Regional ranked No. 3 among Adults 25-34 and fifth with Adults 18-24.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.







continued

**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

 SP02
 SP03
 SP04
 SP05
 SP06
 SP07

 2.1%
 2.4%
 2.6%
 2.8%
 3.1%
 3.4%

Listeners 12+ Mon-Sun, 6AM-Mid

Women 42.1%

Men 57.9%

**Audience Composition** 

Percent of Format Audience by Demographic Mon-Sun. 6AM-Mid

35.0%

National AQH Composition for 19 9% 20.4% all formats. 10.2% 5.5% 5.1% 3.9% P35-44 P12-17 P18-24 P25-34 P45-54 P55-64 P65+

#### Improvements Around the Clock

Mexican Regional's ratings advanced significantly in all dayparts, up 19% in mornings since Spring 2005, up 21% in middays, 25% in afternoons and 19% in evenings. The format ranked sixth in mornings and middays.

Unlike most formats where in-car tune-in was on the rise, listening by location to Mexican Regional has remained almost unchanged in the past three years. It was sixth-highest in its at-home percentage and last among all formats for in-car listening, which generated just 24% of its ratings.

As its namesake suggests, Mexican Regional was highly regionalized, heard in 33 states. Nearly all of its ratings come from the Pacific, where it ranked No. 2, and the West South Central and Mountain areas, where it was No. 3. More than a third of Mexican Regional stations were in the Pacific region.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 2.3%

At Work

In Car

24.2%

30.6% At Home

42.9%

Mon-Fri 6AM-10AM

3.8%

Mon-Fri 10AM-3PM

3.4%

**AQH Share of Listening by Daypart** 

Persons 12+

Mon-Fri 3PM-7PM

3.0%

Mon-Fri 7PM-Mid

3.1%

3.4%

Mon-Sun

6AM-Mid

### **Audience Share by Region**

3.4% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

share of listening that this format attracts within these census

continued

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central East South Central

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Middle Atlantic

Figures represent the

regions.

Education Household Income **Top Regional Mexican** Persons 18+ **Hits of 2007** Persons 18+ College A Ti Si Puedo Decirte >\$75K Some Graduate \$50K-\$75K 5.8% El Chapo De Sinaloa College 3.6% 8.9% 14.6% Lagrimas Del Corazon Grupo Montez De Durango De Ti Exclusivo <12th La Arrolladora Banda El Limon Grade <\$25K 48.1% Basta Ya 54.0% \$25K-\$50K Conjunto Primavera 31.3% Ese High Conjunto Primavera School Graduate Dame Un Besito 33.7% Intocable La Noche Perfecta El Chapo De Sinaloa **Ethnic Composition\* Time Spent Listening by Demographic** Dime Quien Es Los Rieleros Del Norte **AQH Persons** (Hours:Minutes) \* Only in DST-Controlled Markets Mon-Sun, 6AM-Mid Mil Heridas 14:15 14:15 Cuisillos Black Other 0.3%13:15 Por Amarte Asi 4.3% 11:15 Los Alacranes Musicales Source: Mediabase, 2007

Note: Due to rounding, totals may not add to 100.

Source: Format definitions are from Arbitron. Data come from

Hispanic

Maximi\$er® Plus National Regional Database, Spring 2007.

95.4%

continued

13:15 P12+

P35-64

P25-54

#### Gearing Up For the Web

More than half of Mexican Regional listeners had a high school diploma or went to college. The percentage of Mexican Regional consumers earning at least \$25,000 annually grew from less than 44% to 46% between Spring 2005 and 2007.

Time spent listening was where Mexican Regional shines: it dominated all formats 12+, as well as 12-24, 18-34, 25-54 and 35-54. However, as with most formats, TSL declined between Spring 2006 and 2007 in all demos.

Mexican Regional was the leading format in having children at home, in being renters and not being politically affiliated. Their low Internet activity will likely be offset in the coming year by indexing No. 1 for intent to purchase a computer. They also indexed tops for planning to purchase a wireless/cell plan for themselves; No. 2 for likelihood to buy a digital camera, HDTV or MP3 player.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status	72000	How Often Usually Vote in		Amount Household Plans to	
Married	52%	Local Elections		Pay for New Vehicle Next 12 Months (HH)	
Never Married (Single)	38%	Always	47	\$15,000-\$19,999	68
No Children in Household	32%	Sometimes	64	Hamilton Indiana	115
At Least One Child in HH	68%	Never	216	\$20,000-\$24,999	94
Two or More Children in HH	49%	II 0# II II V-4!		\$25,000-\$29,999	
Own or Rent Residence		How Often Usually Vote in Statewide Elections		\$30,000-\$34,999	NA*
	40%	Always	47	\$35,000-\$44,999	NA*
Own Rent	40% 55%	Sometimes	72	\$45,000 or More	NA*
Other	5%	Never	223		
Culor	0,0	140401	220	Ways Online Services Used	
Employment Status		How Often Usually Vote in		Past 30 Days	40
Employed 35 Hours or More	56%	Presidential Elections		Auction Site Blogs (Read or Contributed to)	43 57
Employed Less Than 35 Hours	19%	Always	52	Download Music/	31
Not Employed	26%	Sometimes	113	Listen to Audio Clips	85
Household Gadgets Planned to		Never	265	Download/Watch Video	72
Buy in Next 12 Months				Financial Information/Services	44
Computer	173	Political Party Affiliation	929	Games	48
Digital Camera	144	Democrat	87	Internet Yellow Pages	55
DVD Player	136	Republican	45	Job/Employment Search	66
DVR (TiVo®, etc)	121	Independent Independent, But Feel Closer	62	Listen to Radio	67
HDTV	137	to Democratic	82	Local/Community Events	54
MP3 Player		Independent, But Feel Closer	-	and the second second	64
(iPod®, Creative®, etc.)	167	to Republican	66	Movie Listings	
PDA	149	None of These	247	News	59
Satellite Radio Subscription	112	Time Count on the Internet		Pay Bills	61
Video Game System	209	Time Spent on the Internet in Average Week		Radio Station Site	72
Wireless/Cell Service for Other		Less than 1 Hour	78	Real Estate Listings	47
HH Member	138	1-4 Hours	64	Travel Reservations	48
Wireless/Cell Service for Self	166	5-9 Hours	49	(Airline, Hotel, Auto) Weather	48
		10-19 Hours	49 51	vveatner	48
*Not available owing to insufficient information.		20 Hours or More	57		

#### An Efficient 25-54 Performer

With 451 stations, Hot Adult Contemporary delivered a 3.2% share of the national radio audience in Spring 2007, just as it did the previous year, stopping several years of declining ratings. Although ranked as the 10th-most-popular format, Hot AC ranked seventh in weekly Cume, with 23.5 million listeners.

Hot AC was the quintessentially efficient 25-54 format, with only 21% of its audience under 25 and only 10% older than 55. Still, Hot AC ranked as the fifth-highest-rated format among Teens. More than half of its listeners were between 25-44. Its 35-44 composition was fourth-highest of all formats. It also ranked fourth-highest in its ratio of Women listeners to Men. Aging slowly, Hot AC's 45+ audience composition increased 2% between Spring 2005 and 2007.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.







continued

**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP0
3.9%	3.8%	3.7%	3.6%	3.2%	3.2%

Listeners 12+ Mon-Sun, 6AM-Mid

Men 37.8%

Women 62.2%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

National AQH Composition for all formats.		23.4%	27.1%	18.8%		
	12.8%					
8.2%					6.6%	3.2%
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

#### Improving As the Day Goes On

While Hot AC's proportion of at-work listening ranked fifth-highest of all formats, that percentage slipped more than 2% since Spring 2005, with most of that shift moving to in-car tune-in.

Hot AC's level performance between Spring 2006 and 2007 came from fractional declines in mornings and middays, offset by similar gains in afternoons and evenings. Hot AC outperformed its 12+ ratings in middays, when it tied for sixth among all formats, and also in afternoons, when it ranked eighth.

During the year, Hot AC improved its ratings in three regions: West North Central, Mountain and Pacific. It did best in East North Central, ranking sixth, and was seventh 12+ in the New England, East North Central, West North Central and Mountain areas.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other

2.5% At Home

25.6%

At Work 34.1%

3.2%

3.4%

3.5%

**AQH Share of Listening by Daypart** 

Persons 12+

2.8%

3.2%

Mon-Sun

6AM-Mid

In Car 37.9%

Mon-Fri 6AM-10AM

Mon-Fri 10AM-3PM

Mon-Fri 3PM-7PM

Mon-Fri 7PM-Mid

### **Audience Share by Region**

3.2% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census

South

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central continued East South Central

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regions.

Atlantic

Top Hot AC Songs of 2007  How To Save A Life The Fray			Education Persons 18+ <12th Grade		Household Income Persons 18+  <\$25K				
Chasing Cars Snow Patrol It's Not Over Daughtry If Everyone Cared	Colle Gradu 30.59	ate	5.5%	High School Graduate 25.3%		>\$75K 38.7%	10.9%	\$25K-\$50K 24.8%	
Nickelback  Makes Me Wonder  Maroon 5  Home							<b>\$50</b> V <b>\$75</b> V		
Daughtry Waiting On The World To Change John Mayer		C	Some College 38.7%				\$50K-\$75K 25.6%		
The Sweet Escape Gwen Stafani Say It Right Nelly Furtado	Ethnic Composition*  AQH Persons * Only in DST-Controlled Markets			Time Spe	ent Listenin (Hours:N Mon-Sun,		graphic		
First Time Lifehouse Source: Mediabase, 2007	Other 83.2%	Black 3.7%	Hispanic 13.1%			5.00	6:00	6:15	
					4:15	5:30			5:30 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.					P12-24	P18-34	P25-54	P35-64	continued

#### **Highest Level of Employment**

More than 94% of Hot AC listeners had a high school diploma. The format ranked seventh for its proportion of college graduates and was eighth in the percentage of its listeners who had attended or graduated from college.

The percentage of Hot AC's audience in households earning \$75,000 or more annually was up since Spring 2005—ranking it seventh among all formats and a 12% growth rate over that time frame. Nearly 90% of Hot AC listeners earned at least \$25,000 per year.

Hot AC listeners were the least unemployed of all radio listeners. They indexed No. 3 for spending 20 hours or more surfing the Web, indexing far above the norm and leading all other listeners for checking local/community events. Their listeners were among the most likely to go online to play games, pay bills and search online Yellow Pages, weather and real estate listings.

5	
SCARBOROUGH	

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status Married	59%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	30%	Always	83	12 Months (HH)	
No Children in Household	44%	Sometimes	120	\$15,000-\$19,999	100
At Least One Child in HH	56%	Never	103	\$20,000-\$24,999	115
Two or More Children in HH	35%			\$25,000-\$29,999	107
TWO OF MORE CHILDREN IN THIS	0070	How Often Usually Vote in		\$30,000-\$34,999	123
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	116
Own	73%	Always	90	\$45,000 or More	114
Rent	21%	Sometimes	124	4 - 2   2   2   2   2   2   2   2   2   2	555000
Other	6%	Never	99	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	134
Employed 35 Hours or More	61%	Presidential Elections		Blogs (Read or Contributed to)	136
Employed Less Than 35 Hours	19%	Always	98	Download Music/	100
Not Employed	20%	Sometimes	122	Listen to Audio Clips	138
Haveahald Cadmata Dlamad to		Never	97	Download/Watch Video	145
Household Gadgets Planned to Buy in Next 12 Months				Financial Information/Services	122
Computer	104	Political Party Affiliation		Games	128
Digital Camera	133	Democrat	92	Internet Yellow Pages	138
DVD Player	103	Republican	102	10명(10명) = 11 (10 m) 10 (10 H) (10 H) (10 H)	145
DVR (TiVo®, etc)	122	Independent	111	Job/Employment Search	
HDTV	108	Independent, But Feel Closer to Democratic	110	Listen to Radio	131
MP3 Player	100	Independent, But Feel Closer	110	Local/Community Events	156
(iPod®, Creative®, etc.)	141	to Republican	107	Movie Listings	145
PDA	111	None of These	96	News	132
	14			Pay Bills	137
Satellite Radio Subscription		Time Spent on the Internet		Radio Station Site	145
Video Game System Wireless/Cell Service for Other	116	in Average Week		Real Estate Listings	134
HH Member	122	Less than 1 Hour	125	Travel Reservations	
Wireless/Cell Service for Self	107	1-4 Hours	119	(Airline, Hotel, Auto)	129
AAII GIG22/OGII OGI AICG IOL OGII	107	5-9 Hours	131	Weather	133
		10-19 Hours	132		
		20 Hours or More	130		

#### No. 1 For Ratings Growth

The 288 stations programming Classic Hits generally focused on pop hits of the late '60 through the '70s, and Spring 2007 was a watershed year for Classic Hits, which supplanted Oldies as the leading format for older pop hits. Classic Hits and Oldies combined for 5.4% of all listeners in both Spring 2006 and 2007. But Classic Hits jumped from a tie for 14th to No. 11, soaring 12+ from a 2.1% to 2.8%, while Oldies fell by the same margin.

While distinguishing the two formats may originally have been more of branding, the differences became more tangible, especially in its younger audience composition, with 72% of Classic Hits listeners being under 55, compared to Oldies' 54%. Classic Hits' 45-54 listener segment was largest of all formats. Each week, Classic Hits reached almost 17 million listeners, up from under 13 million in Spring 2006.







continued

**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP0
0.9%	1.2%	1.4%	1.6%	2.1%	2.8%

Listeners 12+ Mon-Sun, 6AM-Mid

Women 44.6%

Men 55.4%

**Audience Composition** 

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

32.2%

National AQH Composition for all formats.			20.3%		19.0%	
	6.9%	10.3%				8.9%
2.5%						
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi§er® Plus National Regional Database, Spring 2007.

#### Gains In All Dayparts

More of the listening to Classic Hits took place out of home than most formats, though that became less so in Spring 2007, as at-home gained 2%, mostly from in car, the preferred location. While Classic Hits improved impressively in all dayparts, it did best in middays, where it outperformed its overall 12+ share.

Classic Hits increased its audience share everywhere except the Mountain area. Its share nearly tripled in the Pacific region, and nearly doubled in the East South Central territory. Classic Hits ranked fifth among all formats in New England.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 2.5%

At Home 29.1%

At Work 33.8%

2.8% 2.6% 2.2% 1.3%

In Car 34.6%

Mon-Fri 6AM-10AM

Mon-Fri 10AM-3PM

**AQH Share of Listening by Daypart** 

Persons 12+

Mon-Fri 3PM-7PM

Mon-Fri 7PM-Mid 2.8%

Mon-Sun

6AM-Mid

### **Audience Share by Region**

2.8% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South

Pacific (includes Alaska and Hawaii)

Atlantic

West South Central

continued

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East South Central

Top Classic Hits Songs of 2007  Brown Eyed Girl Van Morrison  Respect Aretha Franklin  Magic Carpet Ride Steppenwolf  Mony Mony Tommy James/Shondels  Oh! Pretty Woman			sons 18+  <12th  Grade  8.4%	High School Graduate 30.6%		THE COURSE OF STREET	hold Income ersons 18+ <\$25I 14.1%	<	
Roy Orbison I'm A Believer Monkees Maggie May Rod Stewart Sister Golden Hair America Margaritaville Jimmy Buffett		Some College 37.8%  Compo AQH Person y in DST-Controlled	S		Time Spe	\$50K-\$ 25.5 <b>ent Listenin</b> (Hours:M Mon-Sun,	%  Ig by Demog	graphic	
Long Cool Woman In A Black Dress Hollies Source: Mediabase, 2007	Other 80.7%	Black 3.3%	Hispanic 16.0%		4:15	5:30	7:00	7:30	6:45 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.					P12-24	P18-34	P25-54	P35-64	continued

#### **Strongly Independent Politically**

Listeners to Classic Hits indexed second-highest for being Independent politically, although those Independents that had a preference tended to lean Republican. They indexed third-most-likely of all radio listeners to be in the market to purchase a car selling for \$20,000-\$25,000, and were nearly 30% more likely than the average person to be shopping for a satellite radio service in the coming year. Classic Hits listeners also were more probable purchasers of DVD players, DVRs and PDAs than the general public.

Family Status	16020	How Often Usually Vote in		Amount Household Plans to	
Married	62%	Local Elections	00	Pay for New Vehicle Next 12 Months (HH)	
Never Married (Single)	22%	Always	96	\$15,000-\$19,999	120
No Children in Household	58%	Sometimes	110	\$20,000-\$24,999	122
At Least One Child in HH	42%	Never	95	\$25,000-\$29,999	109
Two or More Children in HH	24%	Have Officer Have No. Vata in		NAME OF THE PARTY	
Own or Rent Residence		How Often Usually Vote in Statewide Elections		\$30,000-\$34,999	103
	79%	Always	102	\$35,000-\$44,999	101
Own Rent	17%	Sometimes	106	\$45,000 or More	115
Other	4%	Never	91	Ways Online Services Used	
Employment Status		How Often Usually Vote in		Past 30 Days	109
Employed 35 Hours or More	61%	Presidential Elections		Auction Site Blogs (Read or Contributed to)	90
Employed Less Than 35 Hours	15%	Always	103	Download Music/	90
Not Employed	24%	Sometimes	98	Listen to Audio Clips	107
Hausahald Cadasta Plannad to		Never	90	Download/Watch Video	102
Household Gadgets Planned to Buy in Next 12 Months				Financial Information/Services	108
Computer	89	Political Party Affiliation		Games	95
Digital Camera	94	Democrat	90	Internet Yellow Pages	111
DVD Player	111	Republican	107	Job/Employment Search	113
DVR (TiVo®, etc)	107	Independent	114	Listen to Radio	107
HDTV	100	Independent, But Feel Closer to Democratic	101		
MP3 Player	100	Independent, But Feel Closer	101	Local/Community Events	117
(iPod®, Creative®, etc.)	97	to Republican	121	Movie Listings	103
PDA	111	None of These	90	News	110
Satellite Radio Subscription	128			Pay Bills	108
Video Game System	89	Time Spent on the Internet in Average Week		Radio Station Site	116
Wireless/Cell Service for Other	00	Less than 1 Hour	117	Real Estate Listings	114
HH Member	96			Travel Reservations	
Wireless/Cell Service for Self	98	1-4 Hours	112	(Airline, Hotel, Auto)	114
		5-9 Hours	119	Weather	114
		10-19 Hours	109		
		20 Hours or More	105		



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

#### **Heading Towards 55+ Emphasis**

The Oldies format, formerly home of '50s and '60s hits, has slowly evolved over time to include pop singles of the early '70s. Oldies has recently lost some signals, as of Spring 2007 there were 30 fewer Oldies stations than in 2006. The 750 stations produced almost 16 million listeners, earning a 2.6% national share, down from 3.4% in Spring 2006 and about half its 12+ share of four years ago. Much of that listening appears to have gone to Classic Hits, which gained the same 0.7 difference. The ninth-most-popular format in the last report, Oldies ranked No. 12.

Oldies' gender split was nearly 50/50. Nearly half of its listeners were at least 55 years old—more than any other pop music format, and Oldies' 45-54 and 55-64 compositions also were higher than other formats. Oldies ranked No. 4 among Adults 55-64 and fifth with adults 65+.



20 20/





continued

**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP07
5.3%	5.0%	5.0%	4.1%	3.3%	2.6%

Listeners 12+ Mon-Sun, 6AM-Mid

Women Men 49.3% 50.7%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

				29.6%	30.3%	
National AQH Composition for all formats.						16.1%
			10.9%			
1.9%	5.1%	6.2%				
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

#### A Popular At-Work Format

Tune-in by location for Oldies consumers has remained almost identical since Spring 2005, with Oldies fans giving more of their total listening at work than do listeners of the majority of other formats. Though down significantly from Spring 2006 in all dayparts, Oldies generated its best ratings in middays, where it slightly exceeded its overall 12+ share.

Regional ratings for Oldies slipped everywhere in Spring 2007, though Oldies still performed best in the West North Central area, where it ranked sixth. The format was eighth-strongest in the Mountain zone, and ranked ninth in East North Central and East South Central territories.

Despite the loss of some stations, Oldies remained the fifth-most programmed format in radio.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 2.6%

At Home At Work 33.8% 28.6%

In Car

6AM-10AM

**AQH Share of Listening by Daypart** 

Persons 12+

2.6% Mon-Sun 6AM-Mid

2.5% 1.9%

Mon-Fri Mon-Fri Mon-Fri 10AM-3PM 3PM-7PM 7PM-Mid

### **Audience Share by Region**

2.4%

Mon-Fri

3.3% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain West North Central

East North Central

2.9%

New England

Middle Atlantic

share of listening that regions.

South

Pacific (includes Alaska and Hawaii)

35.0%

Note: Due to rounding, totals may not add to 100.

West South Central continued East South Central

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Figures represent the this format attracts within these census

Atlantic

#### Signs Of Strengthening TSL

More than 58% of Oldies listeners had post-secondary education, and better than 91% had a high school diploma, a consistent figure for six years. The segment of Oldies listeners living in households earning \$75,000 or more annually was up at a pace of more than 9% since Spring 2002.

Time spent listening to Oldies has held up well in recent years. In fact, TSL increased 15 minutes among 12-24year-olds and 18-34s—one of the few formats to improve TSL in any demo. Competitive with other heritage music formats, Oldies was stable overall 12+, and down only 15 minutes among 25-54s and 35-64s.

Between Spring 2006 and 2007, Oldies became increasingly homogenous, as the audience composition of African-Americans and Hispanics declined a combined 2.5%. Along with Alternative, Oldies was one of only two formats where the proportion of both African-Americans and Hispanics was less than the previous year.

#### Education Household Income Persons 18+ Persons 18+ <12th College Grade <\$25K Graduate 8.8% 16.6% >\$75K 21.1% 27.9% High School Graduate 33.0% \$25K-\$50K 30.1% \$50K-\$75K Some 25.4% College 37.1%

# Ethnic Composition\* AQH Persons \* Only in DST-Controlled Markets Time Spent Listening by Demographic (Hours: Minutes) Mon-Sun, 6AM-Mid

Black 3.3% Hispanic

10.5%

Other 86.2% 6:30

4:00

P12-24 P18-34 P25-54 P35-64

continued

6:45 P12+

7:15

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

#### **Independent Minded**

**Family Status** 

Reliable voters, Oldies listeners indexed third-highest for being an Independent, and were more likely than the general public to always vote in local, statewide and Presidential elections. They were No. 2 in percentage of being empty-nesters, and indexed somewhat more likely than the average person to be shopping for a car in the \$20,000-\$25,000 range. While they indexed slightly above the norm in being active online, they were more inclined than the general population to be interested in certain Web categories: Yellow Pages, news, real estate listings, travel reservations and weather. Of note to broadcasters was that Oldies consumers were the least likely of all radio listeners in this report to download music/listen to audio clips.

Married	62%	Local Elections		Pay for New Vehicle Next	
Never Married (Single)	20%	Always	106	12 Months (HH)	
No Children in Household	67%	Sometimes	107	\$15,000-\$19,999	108
At Least One Child in HH	33%	Never	84	\$20,000-\$24,999	111
Two or More Children in HH	17%			\$25,000-\$29,999	96
TWO OF MIOTO OF MICHOFF ITT THE	17 70	How Often Usually Vote in		\$30,000-\$34,999	104
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	79
Own	80%	Always	109	\$45,000 or More	87
Rent	17%	Sometimes	102	8,544,575 <b>8</b> 10,045 - 2,046 - 1,044,5 4 5,045 - 1,042	
Other	3%	Never	82	Ways Online Services Used	
Employment Status		H 06 H H Vt i		Past 30 Days	
Employed 35 Hours or More	55%	How Often Usually Vote in Presidential Elections		Auction Site	101
Employed Less Than 35 Hours	16%	Always	105	Blogs (Read or Contributed to)	94
Not Employed	29%	Sometimes	103	Download Music/	0.5
		Never	80	Listen to Audio Clips	85
Household Gadgets Planned to		Nevel	00	Download/Watch Video	85
Buy in Next 12 Months		Political Party Affiliation		Financial Information/Services	107
Computer	95	Democrat	96	Games	102
Digital Camera	89	Republican	104	Internet Yellow Pages	114
DVD Player	88	Independent	133	Job/Employment Search	98
DVR (TiVo®, etc)	102	Independent, But Feel Closer	100	Listen to Radio	91
HDTV	94	to Democratic	103	Local/Community Events	107
MP3 Player	00	Independent, But Feel Closer to Republican	105	Movie Listings	94
(iPod®, Creative®, etc.)	83	None of These	90	News	106
PDA	85	Hone of Those		Pay Bills	96
Satellite Radio Subscription	67	Time Spent on the Internet		Radio Station Site	94
Video Game System	66	in Average Week		Real Estate Listings	107
Wireless/Cell Service for Other	100	Less than 1 Hour	105	Travel Reservations	107
HH Member	100	1-4 Hours	108	(Airline, Hotel, Auto)	110
Wireless/Cell Service for Self	88	5-9 Hours	107	Weather	112
		10-19 Hours	109	and the second s	*:x==0:
		20 Hours or More	103		

How Often Usually Vote in

Amount Household Plans to



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

#### Steady Growth, Impressive Qualitatives

America's 13th ranked format, All Sports reached 14.2 million listeners per week and appealed to a higher ratio of men to women than any other programming. There were 560 stations carrying All Sports in America—eighth of all formats—usually featuring network programs along with local personalities, as well as local, regional college and professional play-by-play, call-in talk shows and interviews. All Sports improved its share of the national radio audience in steady increments every year since Spring 2003.

The audience composition for All Sports was nearly all 25+, with half of its listeners over 45 and almost half between 35-54. Its proportion of 35-44s was sixth-highest of all formats. The audience has been aging slightly since Spring 2005, with All Sports' 45+ composition increasing from under 48% to 51%.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.







continued

### **AQH Share Trend**

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP0
1.8%	1.7%	2.0%	2.1%	2.2%	2.3%

Listeners 12+

Mon-Sun, 6AM-Mid

13.5%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

Men 86.5%

National AQH Composition for all formats.		18.6%	25.1%	22.2%	14.9%	13.7%	
1.5%	4.1%						
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+	

#### **Proven Regional Balance**

In car is by far the preferred location where All Sports listeners tune-in; only Contemporary Christian claimed a higher proportion of its overall listening taking place on the road. In car rose from 46% to 48% of All Sports listening, taking time away from at home and at work. All Sports scored particularly well in afternoon drive, where it has improved every year since 2005, substantially exceeding its average 12+ share at that time. It also delivered above-average ratings in mornings and middays.

All-Sports was well-balanced regionally, with its strongest ratings in New England and the Middle Atlantic areas and showing growth everywhere else, except the West South Central, where it was relatively even with Spring 2006.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other

At Work 1.7% 19.9%

At Home 30.5%

**AQH Share of Listening by Daypart** 

Persons 12+

2.3% Mon-Sun 6AM-Mid

2.2%

Mon-Fri Mon-Fri 10AM-3PM 3PM-7PM

2.7%

Mon-Fri 7PM-Mid

### **Audience Share by Region**

2.4%

Mon-Fri

6AM-10AM

2.3% = National Average
Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

2.4%

New England

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South Atlantic

Pacific (includes Alaska and Hawaii)

In Car

48.0%

Note: Due to rounding, totals may not add to 100.

West South Central

East South Central

continued

Radio Today 2008 Edition

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### Leaders in Affluence and Education

Hold the jokes about the stereotypical dumb jocks: All Sports listeners ranked No. 2 among all formats in the percentage of its listeners holding a college degree, and 80% of them have attended or graduated from college, also ranking No. 2 among all formats in this study.

The education paid off: All Sports was No. 1 in the percentage of its listeners in households earning \$25,000, \$50,000 and \$75,000 or more annually. Nearly 75% were in the \$50,000-plus income bracket. All Sports listeners in the \$75,000-plus category rose from below 48% to more than 51% since Spring 2005. African-Americans and Hispanics represented less than 20% of listeners.

Time spent listening to All Sports slipped 15 minutes overall from Spring 2006 to 2007. It was off 30 minutes among 12-24s, 15 minutes among Adults 18-34. While holding steady with 25-54s, TSL was down 15 minutes with 35-64s.

	Education	Household Income
	Persons 18+ <12th High	Persons 18+
	Grade School	<\$25K
	2.8% Graduate 17.2%	7.1%
		\$25K-\$50K
		18.2%
College		
Graduate		>\$75K
47.0%		51.1%
	Some	\$50K-\$75K
	College	23.6%
	33.0%	

Ethn	c C	omn	ositi	on
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AQH Persons
\* Only in DST-Controlled Markets

Black 9.8%

Other Hispanic 81.4% 8.8%

### Time Spent Listening by Demographic

(Hours:Minutes) Mon-Sun, 6AM-Mid

6:45 7:15 7:00

4:15

6:30 P12+

P12-24 P18-34 P25-54 P35-64

continued

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

#### Full-time Employment, Top Homeowners

A higher percentage of All Sports listeners were employed full-time and owned their own home than any other format. They indexed at or near the top for intent to buy a new car worth \$20,000 to \$45,000, being at least 20% more likely than the average population for that price range. Reliable and above-average voters in all levels of elections, they also ranked No. 2 in percentage of being married.

All Sports consumers were highly active online, being at least 30% more likely to spend 20 hours a week using the Web. They indexed among the top formats in several online activities including listening to streaming radio, visiting radio station sites, checking financial resources, reading/contributing to blogs, downloading/watching video and music and many other areas. These listeners were far more likely than the general public to be in the market for a DVR, HDTV, PDA and satellite radio subscription.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status Married	69%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	18%	Always	112	12 Months (HH)	
No Children in Household	55%	Sometimes	111	\$15,000-\$19,999	105
At Least One Child in HH	45%	Never	71	\$20,000-\$24,999	131
Two or More Children in HH	28%			\$25,000-\$29,999	137
Two of More Children III HH	2070	How Often Usually Vote in		\$30,000-\$34,999	124
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	136
Own	81%	Always	119	\$45,000 or More	115
Rent	17%	Sometimes	100		
Other	3%	Never	64	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	137
Employed 35 Hours or More	70%	Presidential Elections		Blogs (Read or Contributed to)	146
Employed Less Than 35 Hours	10%	Always	113	Download Music/	
Not Employed	21%	Sometimes	81	Listen to Audio Clips	135
Household Gadgets Planned to		Never	64	Download/Watch Video	150
Buy in Next 12 Months		D. I.C. I.D. A. A.C.I. C.		Financial Information/Services	154
Computer	94	Political Party Affiliation	00	Games	112
Digital Camera	95	Democrat	88	Internet Yellow Pages	134
DVD Player	99	Republican	116	Job/Employment Search	119
DVR (TiVo®, etc)	143	Independent Independent, But Feel Closer	105	Listen to Radio	145
HDTV	133	to Democratic	120	Local/Community Events	127
MP3 Player		Independent, But Feel Closer	Urara/	Movie Listings	134
(iPod®, Creative®, etc.)	105	to Republican	144	News	148
PDA	138	None of These	63	1000000000	
Satellite Radio Subscription	129	Time Spent on the Internet		Pay Bills	131
Video Game System	91	in Average Week		Radio Station Site	162
Wireless/Cell Service for Other		Less than 1 Hour	92	Real Estate Listings	134
HH Member	97	1-4 Hours	109	Travel Reservations (Airline, Hotel, Auto)	139
Wireless/Cell Service for Self	75	5-9 Hours	134	Weather	141
		10-19 Hours	139	vvedulei	141
		20 Hours or More	130		
		20 Hours of World	150		

#### In Car Drives the Ratings

Contemporary Christian, a genre of popular music that also featured issues and subjects connected to the Christian faith, moved up one notch in Spring 2007 to become America's sixth-most-programmed format with 724 stations. It reached 14.3 million listeners per week and leaned decidedly towards Women, who make up nearly 63% of its listeners-thirdhighest of all formats in this report. In Spring 2007, Contemporary Christian earned 2.2% of the national radio audience; the 0.2% decline from 2006 was its first after several years of growth.

Two-thirds of Contemporary Christian listeners were between 25-54, and nearly half were between 35-54. The format had the fifth-highest composition of 35- to 44-year-olds, and although nearly 92% of its listeners were at least 18, its Teen composition was sixth-highest. The audience appeared to be aging very slightly, with the 45+ audience composition growing from 37% to 39% between Spring 2005 and 2007.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.







continued

### **AQH Share Trend**

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP07
1.8%	1.9%	2.2%	2.3%	2.4%	2.2%

Listeners 12+ Mon-Sun, 6AM-Mid

Men 37.2%

Women 62.8%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

National AQH Composition for all formats.		18.8%	25.2%	23.0%		
8.4%	8.7%				10.2%	5.7%
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

#### Afternoon was Leading Daypart

Nearly half of Contemporary Christian listening took place in the car; that was higher than any other format, and the percentage grew steadily, as at-work listening-the smallest component of the three main locations-continued to decline. Though down in all dayparts, weekday ratings for Contemporary Christian were strongest in afternoons and held virtually even from Spring 2005.

Contemporary Christian earned its highest ratings in the East South Central region, where it ranked eighth among all formats, and it ranked ninth in the West North Central area.

Broadcast in all 50 states, Contemporary Christian had the most stations in the East North Central region, with a sixth of all outlets.

#### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other At Work 1.4% 15.5%

At Home 34.0%

In Car 49.1%

### **AQH Share of Listening by Daypart**

Persons 12+

2.3%

2.2% Mon-Sun 6AM-Mid

Mon-Fri Mon-Fri Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM 3PM-7PM 7PM-Mid

2.1%

### **Audience Share by Region**

2.2%

2.2% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain West North Central

East North Central

New England

2.0%

share of listening that this format attracts within these census regions.

South

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central continued East South Central

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Middle Atlantic

Figures represent the

Atlantic

Top Contemporary Christian Songs of 2007		Education Persons 18+ <12th			The Proceedings of the Party of the	hold Incom ersons 18+	е	
Undo Rush Of Fools	Collogo	Grade 5.2%	High School		>\$75K 11.4%		-00EV	
Every Time I Breathe Big Daddy Weave	College Graduate 32.8%		Graduate 22.1%				<\$25K 28.1%	
Everlasting God  Lincoln Brewster								
Give You Glory  Jeremy Camp					0K-\$75K 34.0%			
Bring The Rain <i>MercyMe</i>							5K-\$50K	
Does Anybody Hear Her Casting Crowns		Some College 40.0%				2	26.5%	
I'm Not Who I Was Brandon Heath		40.070						
Made To Love Tobymac	AQH F	mposition* Persons		Time Sp	ent Listenin (Hours:N	linutes)	graphic	
Made To Worship Chris Tomlin	* Only In DST-C	Controlled Markets  Black			Mon-Sun,	6AM-Mid		
You Alone Echoing Angels Source: Mediabase, 2007	Other 80.0%	8.7% Hispani 11.3%				7.00	7.00	
				5:00	6:15	7:00	7:00	
								6:15 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.				P12-24	P18-34	P25-54	P35-64	continued

#### Married, Republican, Listening Online

Almost 95% of Contemporary Christian listeners had a high school diploma. They ranked fifth in percentage of listeners with a college degree (nearly one-third) and sixth for having attended or graduated from college. More than 60% live in households earning at least \$50,000 a year, and beyond a third were in households in the \$75,000+ category, up at a rate of 15% since Spring 2005, when it was below 30%.

Contemporary Christian's ratings decline can be traced to time spent listening, which fell significantly in Spring 2007, down 45 minutes per week overall, as well as with 25-54s and 35-64s.

A higher percentage of Contemporary Christian listeners were married than those of any other format. Indexing No. 1 for being occasional voters, they also indexed No. 1 for being Republican and last for being Democrats. They were active but light Internet users, but indexed No. 3 for listening to radio online.



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status	740/	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Married	71%		92	12 Months (HH)	
Never Married (Single)	17%	Always Sometimes	124	\$15,000-\$19,999	125
No Children in Household	41%	Never	86	\$20,000-\$24,999	75
At Least One Child in HH	60%	Never	00	\$25,000-\$29,999	91
Two or More Children in HH	39%	How Often Usually Vote in		\$30,000-\$34,999	109
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	103
Own	78%	Always	100	TO A CONTROL OF THE PROPERTY O	78
Rent	17%	Sometimes	124	\$45,000 or More	78
Other	5%	Never	79		
				Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	132
Employed 35 Hours or More	58%	Presidential Elections		Blogs (Read or Contributed to)	124
Employed Less Than 35 Hours	18%	Always	108	Download Music/	124
Not Employed	24%	Sometimes	102	Listen to Audio Clips	132
Household Gadgets Planned to		Never	72	Download/Watch Video	127
Buy in Next 12 Months				Financial Information/Services	121
Computer	102	Political Party Affiliation		Games	105
Digital Camera	98	Democrat	67	Internet Yellow Pages	138
DVD Player	114	Republican	155	Job/Employment Search	108
DVR (TiVo®, etc)	129	Independent	76		
HDTV	109	Independent, But Feel Closer to Democratic	82	Listen to Radio	147
MP3 Player	103	Independent, But Feel Closer	02	Local/Community Events	133
(iPod®, Creatire®, etc.)	116	to Republican	128	Movie Listings	148
PDA	92	None of These	80	News	131
Satellite Radio Subscription	131			Pay Bills	125
Video Game System	110	Time Spent on the Internet		Radio Station Site	135
Wireless/Cell Service for Other	110	in Average Week	407	Real Estate Listings	115
HH Member	116	Less than 1 Hour	127	Travel Reservations	8.000
Wireless/Cell Service for Self	107	1-4 Hours	134	(Airline, Hotel, Auto)	112
110.000 0011 0011100 101 0011	101	5-9 Hours	126	Weather	131
		10-19 Hours	122		
		20 Hours or More	155		

### Active Online, Employed and Affluent

A mainstream format in the rock genre, Alternative held steady with a 2.1% share of the national radio audience in Spring 2007 compared to 2006. The format shared some of the same artists with Active Rock, which targeted a slightly younger rock listenership. More than 15 million people tuned in to one or more of the 315 Alternative stations each week; there were also 152 more-older-skewing Adult Album Alternative outlets.

Nearly two-thirds of Alternative listeners were men—fifth-highest of all formats in this study. About two-thirds were under 35 years old. Its 18-24 composition was in second-highest, was third-most in the 25-34 demo and was fourth-strongest in its Teen segment. Despite its youthful appeal, the percentage of listeners between 35-54 grew from 26% to 30% between Spring 2005 and 2007.







**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02 SP03 SP04 SP05 SP06 SP07 3.3% 3.1% 3.1% 2.4% 2.1% **2.1%** 

Listeners 12+ Mon-Sun, 6AM-Mid

Women 35.5%

**Audience Composition** 

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid Men 64.5%

National AQH
Composition
for all formats.

29.5%

24.7%

19.9%

2.3% <sub>1.1%</sub> 12-17 P18-24 P25-34 P35-44 P45-54 P55-64 P65+

10.4%

Note: Due to rounding, totals may not add to 100.

Source: Format definitions are from Arbitron. Data come from

Maximi\$er® Plus National Regional Database, Spring 2007.

P12-17

P18-24

continued

#### A Nighttime Radio Winner

With 44% of listening done in car, Alternative ranked third-highest of all formats in the percentage of its listening that was done on the road. That in-car percentage was at a sixyear peak, while Alternative's athome's share declined five straight years and the format's at-work tune-in share was at a six-year low.

Evenings were strongest for Alternative radio stations, when the format's 2.5% share outperformed its 2.1% 12+ average share by a 19% margin. Ratings were steady between Spring 2006 and 2007 except for a small decline in mornings.

The New England, West South Central and the Middle Atlantic regions showed ratings growth between Spring 2006 and 2007, and though Alternative ranked 15th overall nationally, it was the ninth-most-popular format in the Pacific region.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 2.8%

At Home

At Work 27.7%

25.6%

2.0%

In Car Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM

### Audience Share by Region

2.1% = National Average
Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain West North Central

East North Central

1.9%

New England

2.5%

Mon-Fri

7PM-Mid

2.1%

Mon-Sun

6AM-Mid

Middle Atlantic

Figures represent the share of listening that this format attracts within these census regions.

South Atlantic

**AQH Share of Listening by Daypart** 

Persons 12+

2.3%

Mon-Fri

3PM-7PM

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central Continued

East South Central

Top Alternative Songs of 2007			ication sons 18+				old Income ons 18+		
Paralyzer Finger Eleven	Colle	one.	<12th Grade				<\$25K		
What I've Done Linkin Park	Gradu 26.1	uate	7.4%	High			9.9%		
Forever Papa Roach				School Graduate 26.8%		>\$75K 40.2%		\$25K-\$50K 24.9%	
Face Down Red Jumpsuit Apparatus								24.970	
Breath <i>Breaking Benjamin</i>									
Pain Three Days Grace		Some College					\$50K-\$75K 25.0%		
Snow (Hey Oh) Red Hot Chili Peppers		39.7%							
lcky Thump <i>White Strip</i> es	Ethnic (				Time Spe	nt Listening		phic	
From Yesterday 30 Seconds To Mars		H Persons ST-Controlled				(Hours:Minu Mon-Sun, 6A			
Dig Incubus Source: Mediabase, 2007		Black 2.2%	Hispanic 13.8%						
					5:15	5:45	5:45	5:30	
									5:30 P12+
Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi§er® Plus National Regional Database, Spring 2007.					P12-24	P18-34	P25-54	P35-64	continued

#### Large Increase in \$75K HHI Segment

More than 90% of Alternative listeners lived in households earning \$25,000 or more annually—fourth-best of all formats. Better than 40% were in the \$75,000+ category, which was fifth-highest. Significantly, that 40% figure was up from under 32% since Spring 2002—a growth rate of 27% that was second only to Country. Nearly two-thirds of Alternative listeners were in households generating \$50,000 or more.

Ranked No. 2 in full-time employment, Alternative listeners were among the most likely to buy expensive cars. As the No. 1 Internet users of any format, Alternative listeners indexed tops in most ways people surf the Web including listening to radio. Ranking low as confirmed Democrats but No. 1 as Democrat-leaning Independents, they also indexed No. 1 in likelihood to buy a satellite radio service and PDAs, and ranked No. 2 for likelihood to purchase an MP3 player or wireless/cell service for the household.

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Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

Family Status  Married	44%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	47%	Always	74	12 Months (HH)	
No Children in Household	48%	Sometimes	116	\$15,000-\$19,999	116
At Least One Child in HH	52%	Never	121	\$20,000-\$24,999	88
Two or More Children in HH	28%			\$25,000-\$29,999	120
TWO OF MORE CHINGIENT IN THE	2070	How Often Usually Vote in		\$30,000-\$34,999	125
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	125
Own	66%	Always	84	\$45,000 or More	179
Rent	25%	Sometimes	123	**************************************	
Other	9%	Never	109	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	142
Employed 35 Hours or More	63%	Presidential Elections		Blogs (Read or Contributed to)	186
Employed Less Than 35 Hours	20%	Always	94	Download Music/	100
Not Employed	18%	Sometimes	120	Listen to Audio Clips	191
Household Gadgets Planned to		Never	113	Download/Watch Video	205
Buy in Next 12 Months				Financial Information/Services	134
Computer	127	Political Party Affiliation		Games	132
Digital Camera	135	Democrat	83	Internet Yellow Pages	159
DVD Player	121	Republican	97	Job/Employment Search	151
DVR (TiVo®, etc)	134	Independent	109		
HDTV	115	Independent, But Feel Closer to Democratic	136	Listen to Radio	176
MP3 Player	110	Independent, But Feel Closer	130	Local/Community Events	149
(iPod®, Creative®, etc.)	170	to Republican	115	Movie Listings	180
PDA	168	None of These	104	News	149
LACE TO SERVICE CONTRACTOR OF THE PROPERTY OF	DACES-CO.			Pay Bills	145
Satellite Radio Subscription	217	Time Spent on the Internet		Radio Station Site	196
Video Game System Wireless/Cell Service for Other	152	in Average Week		Real Estate Listings	142
HH Member	145	Less than 1 Hour	101	Travel Reservations	
Wireless/Cell Service for Self	127	1-4 Hours	118	(Airline, Hotel, Auto)	131
AAII GIG22/CGII GGI AICG IOI GGII	121	5-9 Hours	134	Weather	140
		10-19 Hours	146		
		20 Hours or More	152		

### **Shifting Towards Older Men**

After three years of steady growth, Talk/Personality slipped from 2.1% of the national radio audience to 1.8%. That decline appeared to benefit News/Talk/Information stations, which increased by the same margin. The 202 Talk/Personality stations reached more than 10.3 million listeners each week, who tuned in to hear many top national and respected local personalities.

Men comprised more than 63% of the audience, which is gradually edging older, as the composition of those 65+ rose from 20% to 23% between Spring 2006 and 2007—a larger one-year shift than any other demo in any format. That 65+ segment was also the third-highest by percentage of any format.







continued

**AQH Share Trend** 

Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP07
1.7%	1.7%	1.8%	1.9%	2.1%	1.8%

Listeners 12+ Mon-Sun, 6AM-Mid

Women 36.6%

Men 63.4%

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

National AQH Composition for all formats.		13.6%	19.2%	21.6%	16.5%	22.9%
1.3%	5.0%					
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

Note: Due to rounding, totals may not add to 100.

### A Big Wheel on the Road

Talk/Personality's in-car percentage of listening is sixth-highest of all formats and growing, as the vast majority of the format's listening occurred on the road or at home.

While ratings were down in all weekday dayparts, afternoons slipped the most, falling from a 2006 spike of 2.7%—which drove that year's ratings increase-back to 2.2% of all listening and close to its Spring 2005 numbers.

Talk/Personality was a top 10 format in New England, and by share was the format's top territory. By rank, the Pacific led all regions, ranking eighth. Talk/Personality enjoyed ratings growth in New England, West North Central and Mountain areas in Spring 2007.

The East North Central was Talk/ Personality's most prolific region in total stations.

### **AQH Share of Listening by Location**

Persons 12+, Mon-Sun, 6AM-Mid

Other 1.6%

At Work 19.3%

In Car

39.4%

At Home 39.7%

### **AQH Share of Listening by Daypart**

Persons 12+

1.8% Mon-Sun

6AM-Mid

Mon-Fri Mon-Fri Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM 3PM-7PM 7PM-Mid

2.0%

2.2%

# **Audience Share by Region**

1.8%

1.8% = National Average Persons 12+, Mon-Sun, 6AM-Mid, AQH Share

Mountain

West North Central

East North Central

New England

1.7%

share of listening that this format attracts within these census regions.

South Atlantic

Pacific (includes Alaska and Hawaii)

Note: Due to rounding, totals may not add to 100.

West South Central continued East South Central

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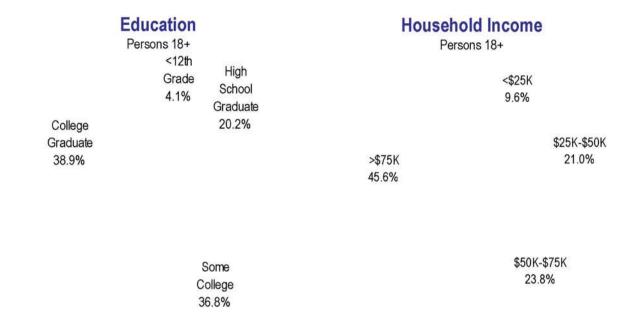
Middle Atlantic

Figures represent the

Stations Whose Lister	ners
Have Educations	

Among radio's most well-educated listeners, Talk/Personality consumers ranked among the top four of all formats in percentage of listeners who were college graduates, attended or graduated from college and held a high school diploma.

Nearly 46% of Talk/Personality listeners lived in households earning \$75,000 or more per year; that's second-best of all formats. More than 90% lived in households earning \$25,000 or more annually; that's third-best.



# Ethnic Composition\*

AQH Persons
\* Only in DST-Controlled Markets

Black 7.1%

Hispanic 7.4%

Other 85.5%

# **Time Spent Listening by Demographic**

(Hours:Minutes) Mon-Sun, 6AM-Mid

6:30 6:45 7:00 5:15

> 7:00 P12+

P12-24 P18-34 P25-54 P35-64

continued

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

### Politically Motivated, Internet-Ready

Talk/Personality listeners were among the most active voters in Presidential elections. They were very involved online, indexing No. 2 among all formats for spending 20 or more hours per week surfing the Web. They also indexed among the leaders and far above average in visiting radio station sites, checking real estate, auctions, financial info, Yellow Pages, local events and news. They were among the most likely to buy a new car in the next 12 months in mid-to-high price points.

Family Status  Married	64%	How Often Usually Vote in Local Elections		Amount Household Plans to Pay for New Vehicle Next	
Never Married (Single)	22%	Always	110	12 Months (HH)	
No Children in Household	60%	Sometimes	112	\$15,000-\$19,999	95
At Least One Child in HH	40%	Never	73	\$20,000-\$24,999	122
Two or More Children in HH	24%			\$25,000-\$29,999	109
		How Often Usually Vote in		\$30,000-\$34,999	138
Own or Rent Residence		Statewide Elections		\$35,000-\$44,999	125
Own	79%	Always	117	\$45,000 or More	162
Rent	18%	Sometimes	101		
Other	3%	Never	67	Ways Online Services Used Past 30 Days	
Employment Status		How Often Usually Vote in		Auction Site	138
Employed 35 Hours or More	60%	Presidential Elections		Blogs (Read or Contributed to)	147
Employed Less Than 35 Hours	14%	Always	113	Download Music/	177
Not Employed	26%	Sometimes	80	Listen to Audio Clips	120
Household Gadgets Planned to		Never	64	Download/Watch Video	138
Buy in Next 12 Months				Financial Information/Services	138
Computer	103	Political Party Affiliation	22	Games	120
Digital Camera	109	Democrat	93	Internet Yellow Pages	147
DVD Player	100	Republican	110	Job/Employment Search	112
DVR (TiVo®, etc)	114	Independent Independent, But Feel Closer	104	Listen to Radio	138
HDTV	129	to Democratic	119	Local/Community Events	144
MP3 Player		Independent, But Feel Closer		AND THE LONG THE STATE OF THE S	138
(iPod®, Creative®, etc.)	99	to Republican	123	Movie Listings	
PDA	149	None of These	74	News	141
Satellite Radio Subscription	117	Time Smant on the Internet		Pay Bills	125
Video Game System	103	Time Spent on the Internet in Average Week		Radio Station Site	165
Wireless/Cell Service for Other		Less than 1 Hour	98	Real Estate Listings	158
HH Member	98	1-4 Hours	114	Travel Reservations (Airline, Hotel, Auto)	137
Wireless/Cell Service for Self	83	5-9 Hours	132	Weather	130
		10-19 Hours	136	vveaulei	130
		20 Hours or More	132		



Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Scarborough USA+, Release 1, 2007.

# Additional Noteworthy Formats

The following pages provide an overview of six additional formats:

- Album Oriented Rock (AOR)
- · Adult Hits
- · Classical
- Active Rock
- New AC/Smooth Jazz
- · Spanish Contemporary

In Spring 2007, each of these formats earned between a 1.5% and 2.1% share of radio listening nationally; collectively, the 968 stations in these formats accounted for 11.3% of radio listening.

While *Radio Today* focuses on the primary radio formats, the significant legacy value and/or specific market impact of these six formats warranted their inclusion in this report.

Excluding the Scarborough listener characteristics, you'll find much of the same useful information on weekly reach, target audience, audience composition, ethnic balance, time spent listening, education and household income, as shown with the primary formats.

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# Album Oriented Rock (AOR)

<b>Strong Household</b>
<b>Income Growth</b>

Album Oriented Rock featured current hits by both newer and established rock artists, including certain acts whose older material played on Classic Rock stations.

AOR's 174 stations served 12.7 million listeners weekly, posting 2.1% of all radio listening, up from 2.0% in Spring 2006. Its ratings were up in all dayparts, including mornings, where it performed best.

Almost 75% of AOR's audience was men-third-most of all formats. More than half were 25-44. AOR's 25-44, 35-44 and at-work audience compositions were among the highest of all formats. AOR consumers were older than Active Rock and Alternative listeners, but younger than Classic Rock's audience.

AOR ranked seventh in the Middle Atlantic region and 10th in New England and West North Central.

The segment of AOR listeners in households earning \$75,000+ annually climbed from 30% to 35% since Spring 2006—a 17% jump—tops of all formats.

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

### **AQH Share Trend**

SP02 SP07 SP04 SP05 SP06 2.0% 2.0% 2.1% 2.8%

Persons 12+, Mon-Sun, 6AM-Mid

### **Ethnic Composition\***

AQH Persons \* Only in DST-Controlled Markets

> Black Hispanic 8.2%

Other 89.6%

### **AQH Share of Listening by Daypart**

Persons 12+ 2.1% Mon-Sun 6AM-Mid 2.4% 2.1% 2.1% 1.9% Mon-Fri Mon-Fri Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM 3PM-7PM 7PM-Mid

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

P35-44

28.7% National AQH 23.4% 21.8% Composition for all formats. 5.5% 1.5%

P45-54

P55-64

P65+

5.3%

P12-17

13.9%

P18-24

P25-34

# **Adult Hits**

### The At-Work Workhorse

Since its debut in 2004, Adult Hits, popularly known as the "Jack" format (or by other names), was heard on 172 stations (up from 144 in 2006 reaching more than 14.5 million listeners per week. The format attracted 2.0% of the national radio audience, up from 1.9% in Spring 2006.

Adult Hits' audience was 53% Men/47% Women. Roughly half were between 25-44 years old; another half were between 35-54. Adult Hits registered its top ratings in the Mountain region, ranking eighth. More than 40% of its listening occurred at work—most of all formats—and middays and afternoons were when its ratings were highest. Time spent listening, down incrementally overall from 2006 to 2007, increased among 12-24s.

More than 70% of Adult Hits listeners attended or graduated from college. Two-thirds lived in households earning \$50,000 or more annually, and nearly 40% are in the \$75,000+ category.

### **AQH Share Trend**

Persons 12+, Mon-Sun, 6AM-Mid

SP05 SP06 SP07 1.3% 1.9% **2.0**%

# Ethnic Composition\*

AQH Persons
\* Only in DST-Controlled Markets

Black 2.7% Hispanic 11.5%

Other 86.8%

## **AQH Share of Listening by Daypart**

Persons 12+

2.0%

Mon-Sun
6AM-Mid

1.8%

2.4%

2.2%

1.5%

Mon-Fri

Mon-Fri

Mon-Fri

Mon-Fri

Mon-Fri

3PM-7PM

7PM-Mid

### **Audience Composition**

10AM-3PM

6AM-10AM

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

30.0%

	18.9%		23.6%		National AQH Composition for all formats.
8.6%				10.6%	
					4.9%
P18-24	P25-34	P35-44	P45-54	P55-64	P65+

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

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3.4%

P12-17

# Classical

### Radio's "Smart" Choice

There were 275 Classical stations in America, with the most being in California, Ohio, Minnesota and Pennsylvania. Classical appealed to 11.2 million listeners each week and accounted for 2.0% of all radio listening, down slightly from 2.1% in Spring 2006. Ratings were highest at night, when the format outperformed its 12+ average.

Classical leaned towards Women. More than 65% of its audience was 55 or older—the highest percentage of any format—and the format ranked No. 5 with adults 65+. While time spent listening remained steady in all adult demos, Classical widened its lead on all formats in its percentage of at-home listening, and remained lowest for at-work tune-in.

Classical listeners were by far radio's most well-educated, with 63% holding degrees and 88% having attended college. They ranked No. 3 in the proportion of listeners in households earning \$75,000 or more annually.

1	AQH Share Trend Persons 12+, Mon-Sun, 6AM-Mid					AQH Share of Listening by Daypart Persons 12+				2.8%	
SP02 2.3%	SP03 2.3%	SP04 2.2%	SP05 2.1%	SP06			2.6%	3.1%	2.8%	2.2%	Mon-Sun 6AM-Mid
ı		Com AQH Pei	rsons				Mon-Fri 6AM-10AM	Mon-Fri 10AM-3PM	Mon-Fri 3PM-7PM	Mon-Fri 7PM-Mid	
Other 80.7%		Blac 3.3%	6 H	ispanic 16.0%			Percent of Fo	ence Comp ormat Audience Mon-Sun, 6AM-	by Demographi	ic	42.30%
					National AQH Composition for all formats.				16.10%	23.20%	
					1.30%	2.30%	5.90%	8.90%			

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

continued

P65+

Radio Today 2008 Edition

P12-17

P18-24

P25-34

P35-44

P45-54

P55-64

# Active Rock

### A Favorite Among Men

Featuring contemporary rock artists, Active Rock was broadcast by 149 stations, reaching 11.6 million consumers each week. The format held steady at a 1.9% share of all listening between Spring 2006 and 2007.

Nearly three-quarters of Active Rock listeners were Men, a higher proportion than any other music format. More than 30% of the audience was between 25-34 years old, the highest concentration in that demo of all English-language formats. More than 63% of Active Rock listeners were under 35 years old.

More than 40% of Active Rock listening took place in-car-fifthmost of all formats. Better than half of its listeners attended college or earned a degree, and more than 56% lived in households earning \$50,000 or more annually.

Active Rock ranked sixth-highest in time spent listening among 12-24s and 18-34s. The West North Central was the strongest region for Active Rock, where it ranked eighth.

### **AQH Share Trend**

SP02 SP05 SP07 SP04 2.3% 1.9% 1.9%

Persons 12+, Mon-Sun, 6AM-Mid

### **Ethnic Composition\***

AQH Persons \* Only in DST-Controlled Markets

> Black Hispanic 2.4% 9.5%

Other 88.1%

### **AQH Share of Listening by Daypart**

Persons 12+ 1.9% Mon-Sun 6AM-Mid 2.1% 1.9% 2.0% 1.8% Mon-Fri Mon-Fri Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM 3PM-7PM 7PM-Mid

National AOH

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

30.4%

	23.6%		23.1%			Composition for all formats.
9.1%				10.7%		
					2.2%	0.8%
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

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# New AC/Smooth Jazz

Consistent Appeal
With Older Adults

Almost 10 million listeners enjoyed New AC/Smooth's Jazz's sophisticated blend of vocals and instrumentals that appealed to both jazz and pop fans. In the three Spring ratings periods from 2005 through 2007, the format's 72 stations combined to score a steady 1.8% share of all radio listening.

New AC/Smooth Jazz listeners leaned 53% Women/47% Men, and were primarily at least 45 years old, making up 73% of all listeners. The format's 55+ segment grew from 34% to 45% since 2002, and African-Americans and Hispanics comprised half of all listeners.

Strongest in the Pacific region, ratings were highest in middays and evenings—a unique daypart listening pattern. New AC/Smooth Jazz enjoyed the seventh-highest time spent listening of all formats.

Nearly 74% of New AC/Smooth Jazz listeners had college experience or a degree—fifth-best of all formats. Better than 58% lived in households earning \$50,000 or more annually.

# AQH Share Trend Persons 12+, Mon-Sun, 6AM-Mid

SP02	SP03	SP04	SP05	SP06	SP07
1.9%	2.0%	1.8%	1.8%	1.8%	1.8%

### **Ethnic Composition\***

AQH Persons
\* Only in DST-Controlled Markets

Other 49.7%

Black 37.3%

Hispanic 13.0%

1.3%

P12-17 P18-24

AQH Share of Listening by Daypart

Persons 12+ 1.8% Mon-Sun 6AM-Mid 1.9% 1.9% 1.8% 1.3% Mon-Fri Mon-Fri Mon-Fri Mon-Fri 6AM-10AM 10AM-3PM 3PM-7PM 7PM-Mid

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

National AQH Composition for all formats.

28.5%

23.2% 21.3%

15.2%

P35-44

7.2%

P25-34

P45-54 P55-64

55-64 P65+

Note: Due to rounding, totals may not add to 100. Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

# **Spanish Contemporary**

### A Regional TSL Powerhouse

The 126 Spanish Contemporary stations in America contributed 1.5% of all radio listening each week, serving more than 7 million people, most of whom were Hispanics. Nearly half of these broadcasters were found in three states: California and Texas (21 each), along with Florida (11). Spanish Contemporary's highest ratings were in the Pacific region, where the format ranked ninth.

The format leaned 59% Women/41% Men, and at-home listening comprised nearly half of Spanish Contemporary tune-in. Most of the audience (84%) was under 55 years old, though those 45+ rose from 25% to 30% since 2005.

Time spent listening was strong: it ranked fourth-highest overall, and was also fourth among 12-24s, 18-34s, 25-54s and 35-64s. The percentage of Spanish Contemporary listeners with a high school diploma improved from 69% to 72% between 2006 and 2007, and 60% percent of the audience lived in households earning \$25,000 a year or more.

### **AQH Share Trend**

SP02	SP03	SP04	SP05	SP06	SP07
1.7	1.6%	1.6%	1.9%	1.9%	1.5%

Persons 12+, Mon-Sun, 6AM-Mid

### **Ethnic Composition\***

AQH Persons
\* Only in DST-Controlled Markets

Other Black 5% 0.5%

# **AQH Share of Listening by Daypart**

	Pers	ons 12+	•	1.5% Mon-Sun
1.5%	1.5%	1.4%	1.7%	6AM-Mid
Mon-Fri 6AM-10AM	Mon-Fri 10AM-3PM	Mon-Fri 3PM-7PM	Mon-Fri 7PM-Mid	

### **Audience Composition**

Percent of Format Audience by Demographic Mon-Sun, 6AM-Mid

Hispanic 94.5%		26.8%	20.8%	National AQH Composition for all formats.		
7.1%	15.6%			13.3%	8.8%	7.5%
P12-17	P18-24	P25-34	P35-44	P45-54	P55-64	P65+

Note: Due to rounding, totals may not add to 100.

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

# National Radio Listening Trends

This section details radio listening patterns on an hour-by-hour basis and according to listening location. You'll see that radio reaches vast segments of the American public, regardless of their age or gender, location of listening or time of day.

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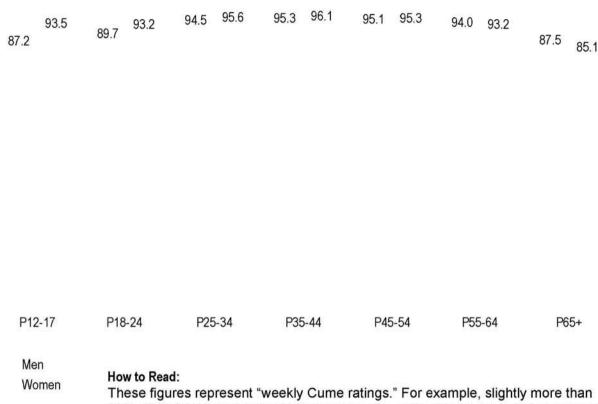
# Radio Reaches All Ages

These figures testify to radio's remarkable ability to attract listeners in every demographic group, and Radio's Cume rating has been consistently strong for the decade between Spring 1997 and 2007, declining less than 3%, and just 0.1% in the three years from Spring 2005 to 2007.

Among Men, nearly all of the decline occurred among Teen boys and 18-24 Men, with whom the decline was 6% over the 10-year span. Meanwhile, radio's Cume rating among Men 25-34, 35-44, 45-54 and 55-64 increased in Spring 2007 to their best numbers in three or more years.

Among Women, the erosion was less, with the Cume rating among Teen girls and Women 18-24 down only 4% during the decade, and 2% among Women 25-34. The Cume rating with Women 35-44 was its highest since Spring 2004, and reach among Women 45+ has remained virtually unchanged for years.

### **Weekly Cume Rating**



These figures represent "weekly Cume ratings." For example, slightly more than 93% of 18-24 Women in the U.S. tune in to the radio at least once during an average week, between the hours of 6AM-Midnight, Monday through Sunday. The blue-green background represents the average of all Americans, at least 12 years old, who listen to the radio at least once during the week. You can then see how radio reaches various demographic groups compared to the national average.

Source: Maximi\$er® Plus National Regional Database, Spring 2007, Mon-Sun, 6AM-Mid.

92.7

P12+

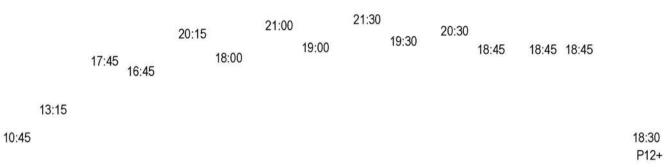
# Radio Reaches All Ages

The myriad of today's entertainment and information options—from MP3 players to streaming video, audio, cable programming, satellite offerings, video games, television, DVDs, mobile and more—have compressed time spent with a variety of media, and radio is no exception.

The decline of time spent listening has been highest among Teen boys and Men 18-24, with listening time down 19% between Spring 1997 and 2007, while TSL among Teen girls and Women 18-24 was between 23% and 24%. Among Men at least 25 years old, the erosion was between 7% and 16%, while among Women 25+, TSL slipped between 10% and 19% during that decade.

Though overall TSL fell 30 minutes per week between Spring 2006 and 2007, the erosion is only 75 minutes per week since Spring 2002. Consumers still tune in to one or more radio stations more than 2.6 hours per day—18.5 hours per week.

# Time Spent Listening Hours:Minutes per Week



P12-17 P18-24 P25-34 P35-44 P45-54 P55-64 P65+

Men Women

Source: Maximi\$er® Plus National Regional Database, Spring 2007, Mon-Sun, 6AM-Mid.

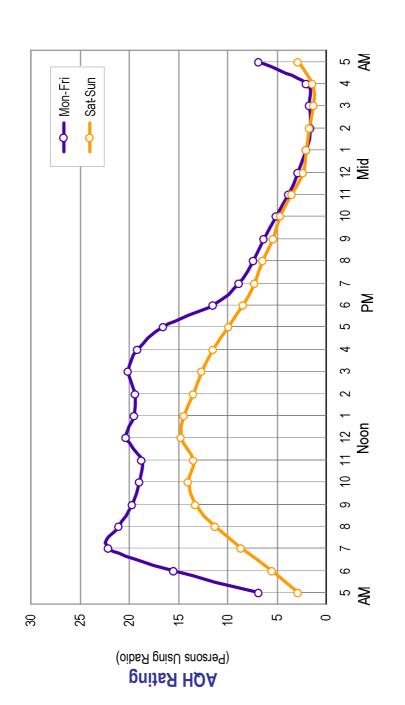
# Hour-by-Hour Listening

This chart illustrates a longstanding pattern in which radio listening peaked during the 7AM hour. However, listening remained strong throughout the morning, rose during the lunch hour and at the start of the afternoon commute before declining as people get home from work and shift to evening activities. However, even as late as the 10PM hour, more than five percent of all Persons 12+ were listening to the radio.

Radio's average quarter-hour rating increased slightly between Spring 2006 and 2007 between 1AM and 6AM during weekdays, and between 4AM and 6AM on weekends.

Weekend listening peaked in the noon hour, and without morning/afternoon commute schedules, reflected much more gradual listening shifts throughout the day. In Spring 2007, weekend ratings overall remained 62% as high as weekday listening, and were 88% as high as weekdays between 7PM and 5AM, though both figures were down slightly from Spring 2006.

# Hour-by-Hour Listening, AQH Rating



Source: Maximi\$er® Plus National Regional Database, Spring 2007, Mon-Sun, 64M-Mid.

# Where People Listen: Weekdays

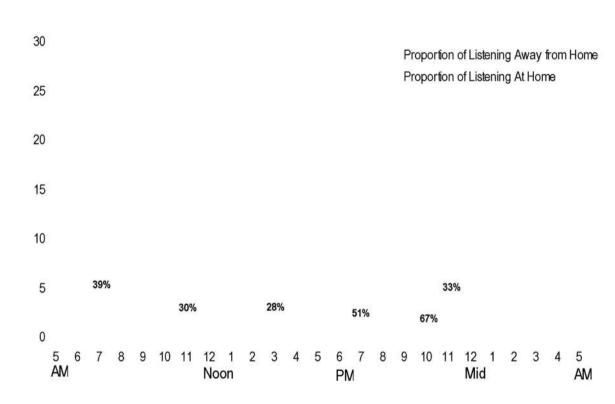
From 7AM to 7PM weekdays, more radio listening took place away from home: accompanying listeners in the car, at work or some other location. Radio's advantage as *the* on-the-go medium was its ability to reach people wherever they were, which was particularly valuable to advertisers seeking to drive traffic to business locations during the daytime hours. Overall, more than 63% of weekday listening occurred out-of-home; that figure peaked at 74% in the 2PM hour.

During weekdays between Spring 2006 and 2007, away-from-home's quarterhour ratings eased slightly from 7AM to 7PM, while at-home declined modestly for varying periods in all davparts. However, radio's quarterhour ratings increased both at home and particularly away from home in most overnight hours, giving awayfrom-home's share a 4% to 6% boost during that time. Away-from-home listening also grew from 5AM to 7AM-matching at-home's ratings. Otherwise, the hour-by-hour ratio was virtually unchanged between 2002 and 2007.

Source: Maximi\$er® Plus National Regional Database, Spring 2007, Mon-Fri, 5AM-4AM.

### Weekday Listening, AQH Rating

Percent of Persons Using Radio Mon-Fri, 5AM-4AM



### How to Read:

The graphs on this page and the next indicate how listening location makes up radio listening during the course of a typical weekday and weekend day. For example, during the noon hour on this graph, about 21% of the 12+ population listened to the radio for at least five minutes. Of those who had listened, more than two-thirds were listening away from home.

# Where People Listen: Weekends

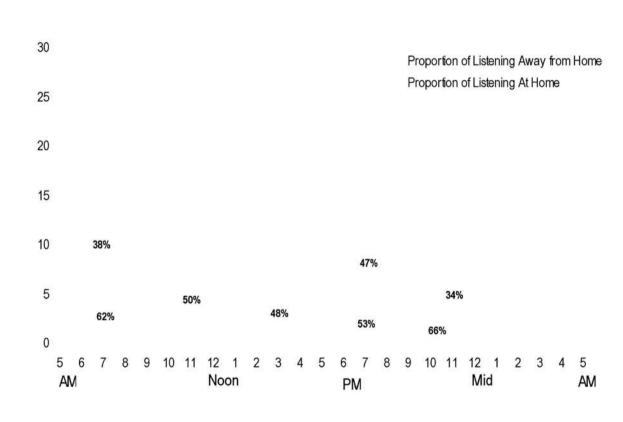
Radio's audience on the weekend was about 37% lower as during the week, as so many people had the weekend off and aren't commuting. Though consumers were out and about on weekends, of course, 51% of listening on Saturday and Sunday took place at home, up from 37% during the workweek. Between 12 noon and 6PM, away-from-home edged ahead. During the week, overall radio listening peaked in the 3PM hour, whereas on the weekends it was the noon hour.

Radio's average away-from-home ratings were twice as high during the week as on weekends, while the average at-home ratings were slightly higher during weekdays as on weekends. Ratings away-from-home were generally up from 5AM-12 noon, while at-home ratings slipped slightly from 6AM to 2AM, but gained between 3AM and 5AM.

Weekend radio offered some of radio's most popular programming including music countdown shows, sports playby-play and public radio favorites such as *Prairie Home Companion*.

# Weekend Listening, AQH Rating

Percent of Persons Using Radio Sat-Sun, 5AM-4AM



Source: Maximi\$er® Plus National Regional Database, Spring 2007, Sat-Sun, 5AM-4AM.

# Where Men and Women Listen

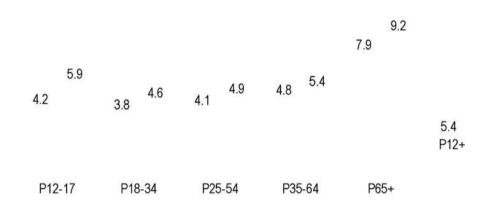
Overall, figures remained fairly stable between 2002 and 2007. It declined only 7% at home, primarily among Teen boys and girls, down 20% to 21%. Men 65+ were off 6%, while Men and Women 18-34 slipped 5% and 8%, respectively. Men and Women 25-54 eroded just 2% and 4%, respectively, though ratings with Women here have held firm the past three years. While Men 36-64 were actually up 2%, Women 35-64 declined 7%.

Away-from-home ratings fell only 3% between 2002 and 2007. While Teen listening remained virtually unchanged, adults 18-34 were down 6% with Men and 11% with Women. Men and Women 25-54 slipped 6% and 5%, respectively. Men 35-64 were off 3%; ratings for Women 35-64 remained stable.

Notably, away-from-home AQH ratings among Adults 65+ have consistently gained or held steady each of those years, with AQH ratings among Men up 10% and among Women 17% above the 2002 mark.

# At-Home Listening for Men and Women

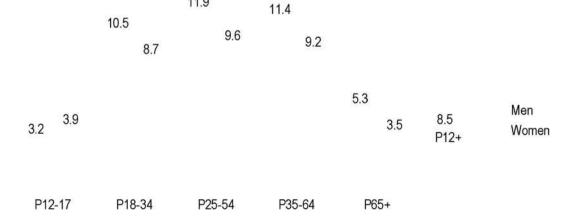
Total Week, AQH Rating



# Away-from-Home Listening for Men and Women

Total Week, AQH Rating

11.9



Source: Maximi\$er® Plus National Regional Database, Spring 2007, Mon-Sun, 6AM-Mid.

# **Listening Location**

Most radio listening took place out-ofhome except during evenings, and this chart shows how the distribution of radio listening logically moves around throughout the day: at home and in car led in mornings, at work dominated in middays, in car took over in afternoons and at home won again in the evenings.

For several years the story has been the consistently growing proportion of in-car tune-in. Between Spring 2002 and 2007, in-car listening share rose at a rate of 9% in mornings and middays, 6% in afternoons and weekends, and 7% in evenings. At work's segment fell at a rate of 4% in mornings, 9% in middays and evenings, 11% in afternoons and 8% on weekends. At-home was down 6% in mornings, up 4% in middays, unchanged in afternoons, down 2% in evenings and off 3% on weekends.

These figures reflect the reality of American workers' gradually longer commutes, increasing media options and more mobile lifestyles.

# Distribution of AQH Radio Listeners by Listening Location

Persons 12+

Mon-Sun, 6AM-Mid	38.9%	35.5%	23.0%	2.6%
Mon-Fri, 6AM-10AM	38.1%	37.6%	23.0%	1.3%
Mon-Fri, 10AM-3PM	29.0%	30.2%	38.6%	2.2%
Mon-Fri, 3PM-7PM	30.8%	45.1%	21.7%	2.4%
Mon-Fri, 7PM-Mid	58.3%	28.0%	10.1%	3.6%
Weekend, 10AM-7PM	48.0%	37.9%	9.6%	4.4%

### Fast Fact:

It's well known that radio is the only mass medium that easily adapts to all key listening locations. But exactly what is "other" as a listening location? If you're listening to the radio at a friend's house, while at the beach or park, while working out at the gym or in a doctor's waiting room, you're in an "other" location. The new Portable People Meter™ measurement tool will also credit listening to radio stations that people hear in restaurants, stores and businesses even if their attention is not directly focused on the station. It should be noted that "at-work" listening, while frequently thought of as "office" listening, can encompass many other work locations, such as a vehicle (if you happen to drive for a living), a retail outlet, a factory or a construction site.

Source: Maximi\$er® Plus National Regional Database, Spring 2007.

# Listening by Daypart

As this chart shows, radio continued to be a part of nearly everyone's lives each week. In general, a higher percentage of Women than Men listened to radio (particularly with the 12-24 demo groups) except among the 55+ age groups, where Men took the lead.

# **Listening by Daypart**

Mon-Sun, 6AM-Mid Cume Ratings

groups, where Men took the lead.								
Between Spring 2002 and 2007, the	P12-17	M	59.4	43.1	65.1	49.4	63.7	87.2
percentage of those listening to radio		W	70.8	54.2	77.0	62.2	75.6	93.5
at least once per week increased in	P18-24	M	66.6	66.9	72.3	53.6	67.7	89.7
middays among most demos, among Men 45+ throughout the day and		W	72.2	75.3	78.3	59.8	75.0	93.2
especially with Men 55+, reaching	P25-34	M	79.6	71.3	80.4	48.2	70.9	94.5
six-year highs in most dayparts.		W	81.1	76.8	82.1	49.7	75.6	95.6
Weekly reach decreased among Men	P35-44	M	82.2	71.9	81.9	46.7	72.6	95.3
18-44 and Teen boys, the latter dipping below the 50% threshold in weekday		W	84.2	77.6	82.6	47.5	76.1	96.1
evenings for the first time.	P45-54	M	81.8	72.5	81.6	46.8	75.0	95.1
During that same period, Cume ratings		W	82.9	74.7	81.6	45.9	76.0	95.3
for Women 45+ were level or up	P55-64	M	80.1	75.0	78.6	43.3	75.4	94.0
overall and in all dayparts, particularly		W	78.4	75.6	76.2	42.3	75.1	93.2
in evenings, when Women 45-64 posted six-year highs. The largest	P65+	M	71.4	75.5	65.2	36.1	71.7	87.5
decline was among Teen girls in		W	68.2	73.2	61.2	34.1	70.3	85.1
evenings, off at a 12% rate.								

Source: Maximi\$er® Plus National Regional Database, Spring 2007.

# Radio Formats Ranked by Audience Share by Region

# **AQH Share by Format**

New England		Middle Atlantic		South Atlantic	
News/Talk/Information	13.4	Adult Contemporary	10.1	Country	13.5
Adult Contemporary	11.9	News/Talk/Information	9.9	News/Talk/Information	9.4
Country	10.0	Country	7.1	Adult Contemporary	7.6
Pop Contemporary Hit Radio	7.2	Pop Contemporary Hit Radio	7.0	Urban Adult Contemporary	7.3
Classic Hits	5.7	Urban Contemporary	5.4	Urban Contemporary	7.0
Rhythmic Contemporary Hit Radio	5.4	Classic Rock	4.3	Pop Contemporary Hit Radio	5.5
Hot Adult Contemporary	5.1	Album Oriented Rock (AOR)	4.0	Rhythmic Contemporary Hit Radio	3.7
All Sports	4.1	Urban Adult Contemporary	3.6	Classic Hits	3.5
Classic Rock	4.0	Hot Adult Contemporary	3.2	Classic Rock	3.0
Album Oriented Rock (AOR)	3.8	Rhythmic Contemporary Hit Radio	3.1	Contemporary Christian	2.9
Talk/Personality	3.8	All Sports	3.0	New AC/Smooth Jazz	2.2
Classical	2.9	Classic Hits	2.6	Active Rock	2.1
Oldies	2.9	Classical	2.5	Alternative	2.1
Alternative	2.7	Oldies	2.2	Hot Adult Contemporary	2.1
Active Rock	2.6	Adult Hits	2.1	Classical	1.9
Adult Hits	2.4	New AC/Smooth Jazz	2.3	Oldies	1.8
Contemporary Christian	0.3	Spanish Contemporary	2.0	Spanish Contemporary	1.8
Urban Adult Contemporary	0.3	Talk/Personality	1.9	All Sports	1.7
New AC/Smooth Jazz	0.1	Alternative	1.4	Mexican Regional	1.4
Spanish Contemporary	0.1	Contemporary Christian	1.0	Talk/Personality	1.3
Mexican Regional	0.0	Active Rock	0.8	Adult Hits	1.0
Urban Contemporary	0.0	Mexican Regional	0.6	Album Oriented Rock (AOR)	1.0

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

(continued on next page)

# Radio Formats Ranked by Audience Share by Region

# **AQH Share by Format**

East South Central		West South Central		East North Central	
Country	23.9	Country	15.4	Country	14.0
Urban Adult Contemporary	7.0	News/Talk/Information	8.5	News/Talk/Information	12.2
Urban Contemporary	7.0	Mexican Regional	6.3	Adult Contemporary	5.9
Adult Contemporary	6.9	Rhythmic Contemporary Hit Radio	5.7	Pop Contemporary Hit Radio	5.9
Pop Contemporary Hit Radio	6.8	Adult Contemporary	5.6	Classic Rock	4.9
News/Talk/Information	6.2	Pop Contemporary Hit Radio	5.5	Hot Adult Contemporary	4.4
Classic Rock	5.9	Classic Rock	4.6	Urban Adult Contemporary	4.4
Contemporary Christian	2.6	Urban Adult Contemporary	4.0	Urban Contemporary	4.3
Classic Hits	2.2	Urban Contemporary	4.0	Oldies	4.0
Hot Adult Contemporary	2.2	Oldies	2.7	Classic Hits	3.2
Oldies	2.2	Contemporary Christian	2.6	Active Rock	2.6
Active Rock	1.7	Hot Adult Contemporary	2.5	Adult Hits	2.6
Adult Hits	1.7	Alternative	2.4	Album Oriented Rock (AOR)	2.6
All Sports	1.7	Spanish Contemporary	2.1	All Sports	2.5
Rhythmic Contemporary Hit Radio	1.7	All Sports	2.0	Contemporary Christian	2.5
Classical	1.5	Adult Hits	1.6	Alternative	2.0
Alternative	0.8	Album Oriented Rock (AOR)	1.6	Classical	1.9
Talk/Personality	8.0	Classic Hits	1.6	New AC/Smooth Jazz	1.9
Album Oriented Rock (AOR)	0.6	Active Rock	1.2	Rhythmic Contemporary Hit Radio	1.8
Mexican Regional	0.2	Classical	1.0	Mexican Regional	1.7
New AC/Smooth Jazz	0.1	Talk/Personality	0.9	Talk/Personality	1.4
Spanish Contemporary	0.1	New AC/Smooth Jazz	0.5	Spanish Contemporary	0.1

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

(continued on next page)

# Radio Formats Ranked by Audience Share by Region

# **AQH Share by Format**

West North Central		Mountain		Pacific	
Country	21.3	Country	14.1	News/Talk/Information	11.7
News/Talk/Information	14.5	News/Talk/Information	13.0	Mexican Regional	9.6
Classic Rock	7.3	Mexican Regional	6.9	Rhythmic Contemporary Hit Radio	7.7
Pop Contemporary Hit Radio	6.1	Classic Rock	6.1	Country	7.1
Adult Contemporary	5.5	Adult Contemporary	5.6	Adult Contemporary	6.4
Oldies	4.8	Pop Contemporary Hit Radio	4.4	Classic Rock	4.0
Hot Adult Contemporary	4.5	Hot Adult Contemporary	4.1	Pop Contemporary Hit Radio	3.7
Active Rock	3.5	Adult Hits	3.5	Talk/Personality	3.2
Contemporary Christian	3.0	Oldies	3.5	Alternative	2.9
Album Oriented Rock (AOR)	2.9	Rhythmic Contemporary Hit Radio	3.5	Spanish Contemporary	2.9
Talk/Personality	2.1	Active Rock	2.5	New AC/Smooth Jazz	2.8
All Sports	2.0	Contemporary Christian	2.5	Classic Hits	2.7
Adult Hits	1.9	Alternative	2.3	Hot Adult Contemporary	2.7
Classical	1.9	New AC/Smooth Jazz	2.2	Adult Hits	2.5
Rhythmic Contemporary Hit Radio	1.5	Classical	1.8	All Sports	2.5
Alternative	1.3	Album Oriented Rock (AOR)	1.7	Classical	2.3
Classic Hits	1.0	All Sports	1.7	Contemporary Christian	2.1
Urban Contemporary	1.0	Spanish Contemporary	1.7	Active Rock	1.4
Mexican Regional	0.7	Classic Hits	1.4	Oldies	1.3
Urban Adult Contemporary	0.7	Talk/Personality	1.3	Urban Adult Contemporary	1.1
New AC/Smooth Jazz	0.0	Urban Contemporary	0.3	Album Oriented Rock (AOR)	1.0
Spanish Contemporary	0.0	Urban Adult Contemporary	0.2	Urban Contemporary	0.1

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

# Radio Formats Ranked By Demographic

# AQH Share of Teen Boys and Girls 12-17

Mon-Sun, 6AM-Mid, Spring 2007, Persons 12+

# AQH Share of Adults 18-24

Mon-Sun, 6AM-Mid, Spring 2007, Persons 12+

# AQH Share of Adults 25-34

Mon-Sun, 6AM-Mid, Spring 2007, Persons 12+

Pop Contemporary Hit Radio	20.1	Country	12.7	Country	11.7
Rhythmic Contemporary Hit Radio	16.0	Pop Contemporary Hit Radio	12.3	Pop Contemporary Hit Radio	8.1
Urban Contemporary	10.3	Rhythmic Contemporary Hit Radio	11.0	Mexican Regional	7.3
Country	10.2	Urban Contemporary	8.1	Adult Contemporary	5.8
Hot Adult Contemporary	4.1	Mexican Regional	6.2	Rhythmic Contemporary Hit Radio	5.8
Alternative	4.0	All Sports	4.7	Urban Contemporary	5.5
Adult Contemporary	3.4	Alternative	4.7	News/Talk/Information	4.6
Contemporary Christian	3.0	Adult Contemporary	4.6	Hot Adult Contemporary	4.5
Active Rock	2.7	Classic Rock	4.2	Classic Rock	4.4
Classic Rock	2.7	Active Rock	4.0	Alternative	3.7
Mexican Regional	2.7	Hot Adult Contemporary	3.7	Active Rock	3.5
Urban Adult Contemporary	2.5	Album Oriented Rock (AOR)	2.6	Urban Adult Contemporary	3.3
Album Oriented Rock (AOR)	1.7	Urban Adult Contemporary	2.6	Album Oriented Rock (AOR)	2.9
Spanish Contemporary	1.7	Spanish Contemporary	2.1	All Sports	2.6
News/Talk/Information	1.3	Contemporary Christian	1.8	Contemporary Christian	2.5
Adult Hits	1.1	News/Talk/Information	1.8	Adult Hits	2.4
Classic Hits	1.1	Classic Hits	1.7	Spanish Contemporary	2.4
Oldies	0.8	Adult Hits	1.6	Classic Hits	1.7
All Sports	0.5	Oldies	1.2	Talk/Personality	1.5
Classical	0.4	Talk/Personality	0.8	Oldies	1.0
New AC/Smooth Jazz	0.4	New AC/Smooth Jazz	0.8	New AC/Smooth Jazz	1.0
Talk/Personality	0.4	Classical	0.4	Classical	0.7

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

(continued on next page)

# Radio Formats Ranked By Demographic

# AQH Share of Adults 35-44

Mon-Sun, 6AM-Mid, Spring 2007, Persons 12+

# AQH Share of Adults 45-54

Mon-Sun, 6AM-Mid, Spring 2007, Persons 12+

Country	12.2	Country	13.0
News/Talk/Information	7.8	News/Talk/Information	11.2
Adult Contemporary	7.7	Adult Contemporary	9.3
Classic Rock	6.5	Classic Rock	7.2
Pop Contemporary Hit Radio	5.0	Urban Adult Contemporary	4.8
Hot Adult Contemporary	4.6	Classic Hits	4.6
Urban Adult Contemporary	4.6	Oldies	4.7
Mexican Regional	3.7	Hot Adult Contemporary	3.1
Adult Hits	3.3	All Sports	2.6
Urban Contemporary	3.3	Contemporary Christian	2.6
Album Oriented Rock (AOR)	3.1	New AC/Smooth Jazz	3.7
All Sports	3.1	Adult Hits	2.5
Classic Hits	3.0	Pop Contemporary Hit Radio	2.5
Contemporary Christian	3.0	Album Oriented Rock (AOR)	2.3
Rhythmic Contemporary Hit Radio	2.6	Talk/Personality	2.0
Active Rock	2.3	Urban Contemporary	2.0
Alternative	2.2	Mexican Regional	1.8
Talk/Personality	1.8	Classical	1.6
Spanish Contemporary	1.7	Rhythmic Contemporary Hit Radio	1.2
Oldies	1.5	Alternative	1.1
New AC/Smooth Jazz	1.4	Active Rock	1.0
Classical	0.9	Spanish Contemporary	1.0

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

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# Radio Formats Ranked By Demographic

# AQH Share of Adults 55-64

Mon-Sun, 6AM-Mid, Spring 2007, Persons 12+

# AQH Share of Adults 65+

Mon-Sun, 6AM-Mid, Spring 2007, Persons 12+

News/Talk/Information	16.7	News/Talk/Information	26.3
Country	14.6	Country	13.9
Adult Contemporary	9.7	Adult Contemporary	6.4
Oldies	5.8	Classical	5.8
Urban Adult Contemporary	4.1	Oldies	2.9
Classic Hits	3.9	Talk/Personality	2.8
Classical	3.4	New AC/Smooth Jazz	2.6
Classic Rock	3.0	All Sports	2.2
New AC/Smooth Jazz	3.0	Urban Adult Contemporary	2.0
All Sports	2.5	Classic Hits	1.7
Talk/Personality	2.2	Contemporary Christian	0.9
Contemporary Christian	1.7	Mexican Regional	0.9
Adult Hits	1.6	Spanish Contemporary	8.0
Hot Adult Contemporary	1.6	Adult Hits	0.7
Mexican Regional	1.4	Hot Adult Contemporary	0.7
Urban Contemporary	1.3	Urban Contemporary	0.7
Pop Contemporary Hit Radio	1.1	Classic Rock	0.6
Spanish Contemporary	1.0	Pop Contemporary Hit Radio	0.5
Album Oriented Rock (AOR)	0.8	Rhythmic Contemporary Hit Radio	0.3
Rhythmic Contemporary Hit Radio	0.5	Album Oriented Rock (AOR)	0.2
Alternative	0.4	Alternative	0.2
Active Rock	0.3	Active Rock	0.1

Source: Format definitions are from Arbitron. Data come from Maximi\$er® Plus National Regional Database, Spring 2007.

# Sources

Radio Today contains general statistics on radio and listening trends. Data for charts and graphs come from Arbitron's American Radio Listening Trends, Spring 2007; Maximi\$er® Plus National Regional Database, Spring 2007; and Scarborough USA+, Release 1, 2007. The American Radio Listening Trends Database combines radio listening data in Arbitron's 98 continuously measured markets with Arbitron's own format information. The Maximi\$er Plus National Regional Database includes radio audience information from every market surveyed by Arbitron in the United States, as well as all U.S. counties including those outside measured markets.

Scarborough data are gathered from more than 200,000 interviews with adults, age 18 and over, in 75 of the country's largest markets. The reports are single-source studies that examine a variety of characteristics, including demographics, socioeconomic characteristics, lifestyle activities, consumer habits, local market shopping patterns and product usage, as well as media behavior.

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Arbitron Radio Today 2008 Edition

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RSS-08-01444 Printed in the USA.

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